# 2022 ANNUAL INFORMATION FORM

# Norguard

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## FORWARD-LOOKING STATEMENTS DISCLAIMER

Statements contained herein that are not based on historical or current fact, including without limitation, statements containing the words "anticipate", "believe", "may", "continue", "estimate", "expects", "will" and words of similar expression, constitute "forward-looking statements". Such forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the actual results, events or developments to be materially different from any future results, events or developments expressed or implied by such forward-looking statements. Such factors include, among others, the following: general economic and business conditions, both nationally and in the regions in which the Trust operates; changes in business strategy or development/acquisition plans; environmental exposures; financing risk; existing governmental regulations and changes in, or the failure to comply with, governmental regulations; liability; risk and uncertainties relating to the outbreak of the novel strain of the coronavirus identified as COVID-19 and other claims asserted against the Trust; and other factors referred to in the Trust's filings with Canadian securities regulators. Given these uncertainties, readers are cautioned not to place undue reliance on such forward-looking statements. The Trust does not assume the obligation to update or revise any forward-looking statements.

Given the impact of the changing circumstances surrounding the COVID-19 pandemic and the related response from the Trust, governments (federal, state, provincial and municipal), regulatory authorities, businesses and customers, there is inherently more uncertainty associated with the Trust's assumptions as compared to prior periods. These assumptions and related risks, include but are not limited to management expectations with respect to the factors above as well as general economic conditions, such as the impact on the economy and financial markets of the COVID-19 pandemic and other health risks.

## ITEM 1 MORGUARD REAL ESTATE INVESTMENT TRUST STRUCTURE

Morguard Real Estate Investment Trust ("the Trust") is an unincorporated closed-end real estate investment trust created pursuant to a declaration of trust dated June 18, 1997, as amended and restated on October 14, 1997, August 18, 1999, May 18, 2010, May 5, 2015 and as further amended and restated on February 17, 2021, as amended on May 5, 2021, and as it may be further amended or amended and restated from time to time (collectively, the "Declaration of Trust"), in accordance with the laws of the Province of Ontario.

The principal office of the Trust is located at Suite 1000, 55 City Centre Drive, Mississauga, Ontario, L5B 1M3. The Trust currently has 38 wholly owned subsidiaries that hold title as nominees to the Trust's real property investments and holds a 50% share in eight joint ventures and one limited partnership and a 20% interest in one joint venture.

All information contained in this Annual Information Form is presented as at February 15, 2023 unless otherwise specified. Additional information relating to the Trust is available at <u>www.sedar.com</u> and <u>www.morguard.com</u>.

## ITEM 2 GENERAL DEVELOPMENT OF THE BUSINESS

As a diversified REIT, the Trust's portfolio consists of retail, office and industrial assets. COVID-19 has had a profound impact on the Trust's retail assets and specifically its enclosed regional centres due to government imposed temporary store closures, lockdowns and concerns over physical distancing, particularly in Ontario.

The impact of COVID-19 has and could continue to materially impact the financial results and operations of the Trust in addition to affecting tenants ability or willingness to pay rent in full or at all, the Trust's ability to collect rent due by its tenants, and consumer demand for tenants products or services.

#### 2022

During 2022, the Trust announced the completion or kickoff of the following development projects.

- The Trust reached an agreement with Team Town to convert the empty former Home Outfitters space at Heritage Town Centre in Calgary, Alberta into a 34,000 square foot retail store. The project will cost approximately \$2.9 million and is expected to be completed in early 2023.
- During the first quarter, the Trust reached an agreement with Save-On-Foods to convert the empty former Lowe's space at Pine Centre, Prince George, British Columbia into a 38,850 square foot grocery store. The Trust will be providing a turnkey building which will cost approximately \$19.0 million and is expected to be completed in early 2023.
- During the first quarter, the Trust submitted a development application to redevelop Burquitlam Plaza in Coquitlam, British Columbia. The proposal calls for six residential towers and as many as 2,175 units, along with approximately 85,000 square feet of commercial space.

#### 2021

During 2021, the Trust announced the completion of the following corporate actions, development projects, and completed the acquisition of an interest in a co-owned property and a sale of a retail property.

- On December 17, 2021, the Trust announced the declaration of a special distribution of \$0.115 per unit. The distribution was paid in units (\$0.10 per unit) and cash (\$0.015 per unit) to all unitholders of record as at December 31, 2021. The special distribution was principally made to distribute capital gains from an asset disposition realized by the Trust during the year.
- On December 17, 2021, the Trust redeemed all of its outstanding 4.50% convertible unsecured subordinated debentures ("4.50% Debentures"), in advance of their December 31, 2021 maturity date.

The Trust used the net proceeds from the offering of 5.25% Debentures, together with existing liquidity, to fund the redemption of the 4.50% Debentures, which were issued on December 30, 2016.

- On December 7, 2021, the Trust completed a public offering of \$150 million aggregate principal amount of 5.25% convertible unsecured subordinated debentures, due December 31, 2026 (the "5.25% Debentures"). On December 13, 2021, an additional amount of \$9 million was issued pursuant to the exercise of the over-allotment option. The 5.25% Debentures are convertible, at the option of the holder, into units of the Trust at \$7.80 per trust unit. As part of the transaction Morguard Corporation acquired \$60 million of the 5.25% Debentures the same amount owned of the 4.50% Debentures maturing December 31, 2016.
- On September 29, 2021, the Trust disposed of a retail property located at 735 Wonderland Road North, London, Ontario, for gross proceeds of \$15 million.
- On June 30, 2021, Morguard REIT acquired a 20% interest in a component of an existing multi-tenant property owned by Morguard REIT, located in Edmonton, Alberta for a purchase price of \$380 thousand.

#### 2020

During 2020, the Trust announced the completion of the following development projects, and completed the sale of a vacant single-tenant strip centre property.

- During the second quarter of 2020, a significant portion of the redevelopment of Pine Centre Mall in Prince George, British Columbia was completed, including the opening of new retailers – Winners/HomeSense, Orange Theory Fitness and BC Cannabis. Additionally, the Trust had undertaken the redevelopment of a 38,850 square foot grocery store at the mall, to be completed in late Third Quarter 2022
- On August 18, 2020, the Trust disposed of a vacant single-tenant strip centre, located at 211 Centrum Boulevard, Ontario, for gross proceeds of \$7 million.
- In the first quarter 2021, the Trust completed the modernizing renovation of The Centre Mall, Saskatoon, Saskatchewan.

## ITEM 3 NARRATIVE DESCRIPTION OF THE BUSINESS

#### Overview

The Trust's primary business goal is to accumulate a Canadian portfolio of high-quality real estate assets and then deliver the benefits of such real estate ownership to unitholders. The primary benefit is a reliable and, over time, increasing cash distribution. The Trust manages distributions to ensure sufficient cash is retained to meet fixed obligations while ensuring a reliable cash flow to unitholders.

The Trust holds a diversified real estate portfolio of 46 retail, office and industrial properties (the "Properties") consisting of approximately 8.3 million square feet of GLA located in the provinces of British Columbia, Alberta, Saskatchewan, Manitoba, Ontario and Quebec. Included in this portfolio is one office property, consisting of 0.2 million square feet of GLA, located in the province of Alberta, which is accounted for using the equity method.

The operations of the Trust, including its investments and management, are subject to the continuing control and direction of the Board of Trustees (the "Trustees") of the Trust. An internal management team carries out the day-to-day management of the Trust, with assistance, where appropriate, from third parties, including MIL, a wholly-owned subsidiary of the Trust's major unitholder, Morguard Corporation. Day-to-day property management of all the Properties is undertaken or supervised by MIL.

Select additional information regarding the property portfolio is included as Appendix "A".

#### Management Strategy

The Trust's asset management team is focused on continually improving the returns from the assets currently owned and making quality acquisitions that are accretive in the long term. As part of its strategy to continually improve the quality of its property portfolio, the Trust undertakes the disposition of properties in cases where both the cash flows and values have been maximized, where the properties no longer fit the Trust's portfolio, or where market trends indicate that superior investment return opportunities are available elsewhere.

The Trust's management team is incentivized to maintain occupancy levels and rents that outperform local markets. The Trust has established the highest standards for maintaining the quality of its portfolio and operating its properties at cost levels that are competitive in their respective markets. These efforts are enhanced through a sustainability program which tracks utility usage and savings over time. These savings are returned to our tenants through reduced operating costs, increasing the Trust's reputation as a responsible landlord.

The Trust's management team is supported by contracted property management, leasing services, capital expenditure administration, information system services activities and risk management administration. The choice to contract for property management provides the Trust with a day-to-day operating platform that is both "best-in-class" and cost-effective. Property management services are delivered through a management agreement with MIL. MIL also provides advisory and management services to institutional and other investors not related to Morguard or the Trust. The Trust's agreement with MIL provides property management services at predetermined rates based on a percentage of revenue. This provides predictability to a key component of operating costs. In addition, MIL provides the Trust with leasing services across the full portfolio. With MIL locations across the country, the Trust benefits from local market knowledge and local broker relationships. An annual review of this agreement, combined with MIL's institutional client base, ensures that rates for services reflect current market conditions.

The Trust's debt strategy involves the use of conventional property-specific secured mortgages or bonds, unsecured convertible debentures and secured floating rate bank financing. The Trust currently targets a capital structure which maintains an overall indebtedness ratio in the range of 50-55% of gross assets. By its Declaration of Trust, the Trust has the ability to increase its overall indebtedness ratio to 65%.

The risk and reliability characteristics of real estate asset classes are different, and delivering on the primary goal requires a mix of assets that balance risk and rewards.

**Retail:** The retail portfolio includes two broad categories of income producing properties: enclosed full-scale, regional shopping centres that are dominant in their respective markets; and community strip centres that are primarily anchored by food retailers, discount department stores and banking institutions. Investing across these two broad categories of retail assets allows the Trust to spread its tenant base, reducing its exposure to a single category retailer.

**Office:** The office portfolio is focused on well-located, high-quality properties in major Canadian urban centres. The portfolio is balanced between single-tenant properties under long term lease to government and large national tenants which work to secure the Trust's cash flow and multi-tenant properties with well-distributed lease expiries that allow the Trust to benefit from increased rental rates on lease renewal.

Industrial: The Trust has an interest in four industrial properties located in Ontario and Quebec.

#### PORTFOLIO COMPOSITION BY ASSET TYPE AND LOCATION

#### At the Trust's Ownership Share

|                                       | Reta                    | il            | Offic                   | e             | Indust                  | rial | т                       | otal          |      |
|---------------------------------------|-------------------------|---------------|-------------------------|---------------|-------------------------|------|-------------------------|---------------|------|
| Location                              | Number of<br>Properties | GLA<br>(000s) | Number of<br>Properties | GLA<br>(000s) | Number of<br>Properties |      | Number of<br>Properties | GLA<br>(000s) |      |
| British Columbia                      | 2                       | 415           | 3                       | 600           | _                       | _    | 5                       | 1,015         | 13%  |
| Alberta                               | 5                       | 821           | 9                       | 1,179         | _                       | _    | 14                      | 2,000         | 25%  |
| Saskatchewan                          | 1                       | 499           | _                       | _             | _                       | _    | 1                       | 499           | 6%   |
| Manitoba                              | 3                       | 659           | _                       | _             | _                       | _    | 3                       | 659           | 8%   |
| Ontario                               | 7                       | 2,017         | 9                       | 1,026         | 4                       | 293  | 19                      | 3,336         | 42%  |
| Quebec                                | _                       | _             | 1                       | 448           | _                       | _    | 1                       | 448           | 6%   |
|                                       | 18                      | 4,411         | 22                      | 3,253         | 4                       | 293  | 43                      | 7,957         | 100% |
| IPP held for development              | 1                       | 67            | _                       | _             | _                       | _    | 1                       | 67            |      |
| Income producing properties           | 19                      | 4,478         | 22                      | 3,253         | 4                       | 293  | 45                      | 8,024         |      |
| Equity-accounted investment (Alberta) | _                       | _             | 1                       | 152           | _                       | _    | 1                       | 152           |      |
| Grand Total                           | 19                      | 4,478         | 23                      | 3,405         | 4                       | 293  | 46                      | 8,176         |      |
| % <sup>1</sup>                        |                         | 55%           |                         | 41%           |                         | 4%   |                         | 100%          | )    |

1. Excluding IPP held for development, properties held for sale/sold, and equity-accounted investment

#### NET OPERATING INCOME BY ASSET TYPE AND LOCATION

#### At the Trust's Ownership Share

|                                       | Re                      | tail       | Off                     | ice        | Indu                    | strial     |                         | Total      |      |
|---------------------------------------|-------------------------|------------|-------------------------|------------|-------------------------|------------|-------------------------|------------|------|
| Location                              | Number of<br>Properties | NOI (000s) | %    |
| British Columbia                      | 2                       | \$8,780    | 3                       | \$14,175   | _                       | \$—        | 5                       | \$22,955   | 19%  |
| Alberta                               | 5                       | 9,597      | 9                       | 22,574     | —                       | _          | 14                      | 32,171     | 27%  |
| Saskatchewan                          | 1                       | 7,028      | —                       | _          | —                       | _          | 1                       | 7,028      | 6%   |
| Manitoba                              | 3                       | 12,028     | _                       | _          | —                       | _          | 3                       | 12,028     | 10%  |
| Ontario                               | 7                       | 23,371     | 9                       | 15,140     | 4                       | 2,308      | 20                      | 40,819     | 33%  |
| Quebec                                | —                       | —          | 1                       | 5,992      | —                       | _          | 1                       | 5,992      | 5%   |
|                                       | 18                      | 60,804     | 22                      | 57,881     | 4                       | 2,308      | 44                      | 120,993    | 100% |
| IPP held for development              | 1                       | 1,211      |                         |            |                         | (76)       | 1                       | 1,135      |      |
| Income producing properties           | 19                      | 62,015     | 22                      | 57,881     | 4                       | 2,232      | 45                      | 122,128    |      |
| Properties held for sale/sold         | _                       | 71         | _                       | _          | _                       | _          | _                       | 71         |      |
| Total real estate properties          | 19                      | 62,086     | 22                      | 57,881     | 4                       | 2,232      | 45                      | 122,199    |      |
| Equity-accounted investment (Alberta) | _                       | _          | 1                       | 2,988      | _                       | _          | 1                       | 2,988      |      |
| Grand Total                           | 19                      | \$62,086   | 23                      | \$60,869   | 4                       | \$2,232    | 46                      | \$125,187  |      |
| % <sup>1</sup>                        |                         | 50%        |                         | 48%        |                         | 2%         |                         | 100%       |      |

1. Excluding IPP held for development, properties held for sale/sold, and equity-accounted investment

#### **Comparative Net Operating Income by Asset Type**

|                               | Year      | Year Ended December 31, |         |  |  |
|-------------------------------|-----------|-------------------------|---------|--|--|
|                               | 2022      | 2021                    | %       |  |  |
| Enclosed regional centres     | \$39,416  | \$38,067                | 3.5%    |  |  |
| Community strip centres       | 22,670    | 23,272                  | (2.6%)  |  |  |
| Subtotal – retail             | 62,086    | 61,339                  | 1.2%    |  |  |
| Single-/dual-tenant buildings | 47,303    | 46,670                  | 1.4%    |  |  |
| Multi-tenant buildings        | 10,578    | 12,039                  | (12.1%) |  |  |
| Subtotal – office             | 57,881    | 58,709                  | (1.4%)  |  |  |
| Industrial                    | 2,232     | 2,081                   | 7.3%    |  |  |
| Net operating income          | \$122,199 | \$122,129               | 0.1%    |  |  |

#### Competition

The Trust competes for real property acquisitions with individuals, corporations, private market groups, institutions (both Canadian and foreign) and public market groups that are seeking or may seek real property investments similar to those desired by the Trust. Availability of investment funds and an increase in interest in real property investments may increase competition for real property investments, thereby increasing purchase prices. Many of these investors have greater financial resources than those of the Trust or operate without the investment or operating restrictions of the Trust or according to more flexible conditions. Numerous other developers, managers and owners of properties compete with the Trust in seeking tenants. However, the Trust believes that its diversified portfolio of well-located and managed real estate puts the Trust in a good position when competing for tenants.

#### Employees

The Trust has 8 employees who carry out the day-to-day asset management and operations of the Trust.

#### **Intellectual Property**

The Morguard name and trademark and related marks and designs (including the stylized "M" logos) are licensed to the Trust by MIL under a non-exclusive, royalty-free trademark license agreement (the "License Agreement"). Though subject to the terms of the License Agreement, the Trust, by using the "Morguard" name, has the benefit of the goodwill and recognition, which has been associated with the "Morguard" name in the real estate sector for many years.

#### **Risks and Uncertainties**

An investment in securities of the Trust involves significant risks. Investors should consider carefully the risks described below, the other information described elsewhere in this Annual Information Form and those risks set out in the Trust's Management's Discussion and Analysis ("MD&A") for the year ended December 31, 2022, dated February 2023, before making a decision to buy securities of the Trust. If any of the following or other risks occur, the Trust's business, prospects, financial condition, financial performance and cash flows could be materially adversely affected. In that case, the trading price of securities of the Trust could decline, and investors could lose all or part of their investment in such securities. There is no assurance that risk management steps taken will avoid future loss due to the occurrence of the risks described below or other unforeseen risks.

The Trust is supported by contracted property management, leasing services, capital expenditure administration, information system services activities and risk management administration. The choice to contract for property management provides the Trust with a day-to-day operating platform that is both "best-inclass" and cost effective. Property management and other services are delivered through a management agreement with MIL. MIL also provides advisory and management services to institutional and other investors not related to Morguard or to the Trust.

The following are business risks the Trust expects to face in the normal course of its operations and management's strategy to reduce the potential impact.

#### **COVID-19 and Other Pandemic or Epidemic Diseases**

The ongoing COVID-19 pandemic at various times has led to prolonged voluntary and mandatory building closures, business closures, government restrictions on travel, movement and gatherings, quarantines, curfews, self-isolation and physical distancing. The impact of these measures has led to a general slowdown of economic activity and has disrupted workforce and business operations in North America and other parts of the world. Such occurrences could have a material adverse effect on the demand for real estate, the ability of tenants to pay rent and the debt and equity capital markets. The duration and impact of the ongoing COVID-19 pandemic is unknown at this time, as is the efficacy of the government and central bank interventions. The permanence of recovery following such occurrences cannot be accurately predicted, nor can the impact on the Trust's business and operations, real estate valuations, securities, cash flows, results of operations and the Trust's ability to obtain additional financing or refinancing and ability to make distributions to unitholders.

Specifically, such enhanced risks associated with COVID-19 may include, but are not limited to:

- a material reduction in rental revenue and related collections due to associated financial hardship, unemployment and non-essential business orders governing the complete or partial closure of certain businesses;
- b. a material increase in vacancy potentially caused by the resulting economic crisis, changes in consumer demand for businesses' products and services, changes in businesses' real estate requirements, and the inability of businesses to operate in the normal course or at all;
- c. uncertainty of real estate valuations resulting from the impact of potential decline in revenue and/or lack of market activity and demand for real estate;
- d. the negative impact on Canadian and global debt and equity capital markets, including both pricing and availability;
- e. the ability to access capital markets at a reasonable cost;
- f. the trading price of the Trust's securities;
- g. the impact of additional legislation, regulation, fiscal and monetary policy responses and other government interventions;
- h. uncertainty delivering services due to illness, Trust or government-imposed isolation programs, restrictions on the movement of personnel, closures and supply chain disruptions;
- i. uncertainty associated with costs, delays and availability of resources required to complete major maintenance and expansion projects on time and budget, and lease-up space following completion of development projects;
- j. adverse impacts on the creditworthiness of tenants and other counterparties; and
- k. Increased risk of cyber attacks due to remote working environments and increased reliance on information technology infrastructure.

The foregoing is not an exhaustive list of all risk factors.

Other outbreaks of pandemics and epidemics may have similar impacts on the Trust's business, operations, financial condition and ability to make distributions to unitholders.

#### **Operating Risk**

Real estate has a high fixed cost associated with ownership, and income lost due to vacancies cannot easily be minimized through cost reduction.

Tenant retention and leasing vacant units are critical to maintaining occupancy levels. Through well-located and professionally managed properties, management seeks to increase tenant loyalty and become the landlord of choice. The Trust reduces operating risk through diversification of its portfolio by tenants, lease maturities, product and location.

Shifting consumer preferences toward e-commerce may result in a decrease in the demand for physical space by retail tenants. The failure of the Trust to adapt to changes in the retail landscape, including finding new tenants to replace any lost income stream from existing tenants that reduce the amount of physical space they lease from the Trust could adversely affect the Trust's financial performance.

Certain significant expenditures, including property taxes, maintenance costs, mortgage payments, insurance costs and related charges, must be made throughout the period of ownership of real property regardless of whether a property is producing any income. If the Trust is unable to meet mortgage payments on any property, losses could be sustained as a result of the mortgagee's exercise of its rights of foreclosure or of sale.

The Trust is also subject to utility and property tax risk relating to increased costs that the Trust may experience as a result of higher resource prices, as well as its exposure to significant increases in property taxes. There is a risk that property taxes may be raised as a result of revaluations of municipal properties and their adherent tax rates. In some instances, enhancements to properties may result in a significant increase in property assessments following a revaluation. Additionally, utility expenses, mainly consisting of natural gas, water and electricity service charges, have been subject to considerable price fluctuations over the past several years. Commercial leases, which generally are "net" leases, allow a landlord to recover expenditures, from its tenants.

The Trust currently relies on third-party vendors, developers, co-owners and strategic partners to provide the Trust with various services or to complete projects. The lack of an effective process for developing joint venture arrangements or for contract tendering, drafting, review, approval and monitoring may pose a risk for the Trust.

The Trust may not be able to negotiate contract terms, service levels and rates that are optimal for the Trust. In addition, co-owners or joint venture partners may fail to fund their share of capital, may not comply with the terms of any governing agreements or may incur reputational damage which could negatively impact the Trust. Inefficient, ineffective or incomplete vendor management/partnership strategies, policies and procedures could impact the Trust's reputation, operations and/or financial performance.

In connection with the prudent management of its properties, the Trust makes significant property capital investments (for example, to upgrade and maintain building structure, parking garages, roofing, and electrical and mechanical systems). The Trust commissioned building condition reports in connection with the acquisition of each of its properties and has committed to a multi-year property capital investment plan based on the findings of such reports. The Trust continually monitors its properties to ensure appropriate and timely capital repairs and replacements are carried out in accordance with its property capital investment programs. The Trust requires sufficient capital to carry out its planned property capital investment and repair and refurbishment programs to upgrade its properties or it could be exposed to operating business risks arising from structural failure, electrical or mechanical breakdowns, fire or water damage, etc., which may result in significant loss of earnings to the Trust.

#### Property Development, Redevelopment and Renovation Risks

The Trust engages in development and intensification activities with respect to certain properties. It is subject to certain risks, including: (a) the availability and pricing of financing on satisfactory terms or availability at all;

(b) the availability and timely receipt of zoning, occupancy, land use and other regulatory and governmental approvals; (c) the ability to achieve an acceptable level of occupancy upon completion; (d) the potential that the Trust may fail to recover expenses already incurred if it abandons redevelopment opportunities after commencing to explore them; (e) the potential that the Trust may expend funds on and devote management time to projects which are not completed; (f) construction or redevelopment costs of a project may exceed original estimates, possibly making the project less profitable than originally estimated, or unprofitable; (g) the time required to complete the construction or redevelopment of a project or to lease-up the completed project may be greater than originally anticipated, thereby adversely affecting cash flows and liquidity; (h) the cost and timely completion of construction (including risks beyond the Trust's control, such as weather, labour conditions or material shortages); (i) contractor and subcontractor disputes, strikes, labour disputes or supply disruptions; and (j) occupancy rates and rents of a completed project may not be sufficient to make the project profitable.

The above risks could result in substantial unanticipated delays or expenses and, under certain circumstances, could prevent the initiation of development activities or the completion of development activities once undertaken. In addition, development projects entail risks that investments may not perform in accordance with expectations and can carry an increased risk of litigation (and its accompanying risks) with contractors, subcontractors, suppliers, partners and others. Any failure by the Trust to effectively manage all development and intensification initiatives may negatively impact the reputation and financial performance of the Trust.

#### **Current Economic Environment**

Concerns about the uncertainty over whether the economy will be adversely affected by inflation and the systemic impact of unemployment, volatile energy costs, geopolitical issues and the availability and cost of credit could contribute to increased market volatility and weakened business and consumer confidence. This difficult operating environment could adversely affect the Trust's ability to generate revenues, thereby reducing its operating income and earnings. It could also have a material adverse effect on the ability of the Trust's operators to maintain occupancy rates in the properties, which could harm the Trust's financial condition. If these economic conditions transpire, the Trust's tenants may be unable to meet their rental payments and other obligations owing to the Trust, which could have a material adverse effect on the Trust.

These conditions already exist in the Alberta office market (specifically Calgary), which has had vacancies in the range of 25-40% in recent years. The Trust earns approximately 39% of its office net operating income from Alberta, including its largest tenant overall.

Inflation could impact the Trust's future results, specifically on costs and expenses that are not recoverable from tenants.

#### **Climate Change**

As an owner of real estate, the Trust is subject to various federal, provincial and municipal laws relating to environmental matters. Such laws provide that the Trust could be liable for the costs of removal of certain hazardous substances and remediation of certain hazardous locations. The failure to remove or remediate such substances or locations, if any, could adversely affect the Trust's ability to sell such real estate or to borrow using such real estate as collateral and could potentially also result in claims against the Trust. The Trust is not aware of any material non-compliance with environmental laws at any of its properties. The Trust is also not aware of any pending or threatened investigations or actions by environmental regulatory authorities in connection with any of its properties or any pending or threatened claims relating to environmental conditions at its properties.

The Trust will make the necessary capital and operating expenditures to ensure compliance with environmental laws and regulations. Although there can be no assurances, the Trust does not believe that costs relating to environmental matters will have a material adverse effect on the Trust's business, financial condition or results of operations. However, environmental laws and regulations may change and the Trust may become subject to

more stringent environmental laws and regulations in the future. Compliance with more stringent environmental laws and regulations could have an adverse effect on the Trust's business, financial condition or results of operations.

Natural disasters and severe weather such as floods, blizzards and rising temperatures may result in damage to the Trust's properties. The extent of the Trust's casualty losses and loss in operating income in connection with such events is a function of the severity of the event and the total amount of exposure in the affected area.

The Trust has approximately one-quarter of its properties in Alberta with a high degree of concentration in Calgary, which is linked to the oil and gas industry. Concerns about climate change have played a role in the downturn of this industry. Continued focus on climate change by lobby and political groups will have lasting impacts on this sector.

The Trust is exposed to risks associated with inclement winter weather, including increased need for maintenance and repair and/or energy costs at its properties. Any of these events might have a material adverse effect on the Trust's business, cash flows, financial condition and results of operations and ability to make distributions to unitholders.

The Morguard group has a sustainability program which helps the group structure efforts and act on environmental, social and governance risks and opportunities that are most important to its stakeholders. These major areas of focus are:

- decreasing energy and water use; reducing waste and emissions;
- creating excellence in energy and environmental management that result in green building certifications;
- collecting consistent data that tracks and validates its performance towards its objectives;
- reporting transparency;
- engaging investors, employees and tenants to support its initiatives; and
- driving new sustainability ideas and policies that align with this focus area.

#### Interest Rate and Financing Risk

The Trust is exposed to financial risks that arise from its indebtedness, including fluctuations in interest rates. Interest rate risk is managed by financing debt at fixed rates with maturities scheduled over a number of years. At December 31, 2022, 81.7% of the Trust's debt was at fixed rates.

As outlined in "Part V – Liquidity and Capital Resources," in the MD&A, the Trust has an ongoing requirement to access debt markets to refinance maturing debt as it comes due. There is a risk that lenders will not refinance such maturing debt on terms and conditions acceptable to the Trust or any terms at all.

The Declaration of Trust permits the Trust to incur indebtedness, provided that after giving effect to incurring or assuming any indebtedness the amount of all indebtedness of the Trust is not more than 65% of the gross book value of the Trust's total assets.

The following table provides the Trust's debt ratios compared to the borrowing limits established in the Declaration of Trust:

| As at December 31,                                     | Borrowing Limits | 2022   | 2021   |
|--|------------------|--------|--------|
| Fixed-rate debt to gross book value of total assets    | N/A              | 43.7 % | 49.1 % |
| Floating-rate debt to gross book value of total assets | 15.0 %           | 9.9 %  | 2.9 %  |
| Total indebtedness to gross book value of total assets | 65.0 %           | 53.6 % | 52.0 % |

#### **Credit Risk**

The Trust's primary business is the ownership and operation of retail, office and industrial properties. The income stream generated by tenants paying rent can be affected by general and local economic conditions and by a change in the credit and financial stability of tenants. Examples of local conditions that could adversely affect income include oversupply of space or reduced demand for rental space, the attractiveness of the Trust's properties compared to other space, and fluctuation in real estate taxes, insurance and other operating costs. The Trust may be adversely affected if tenants become unable to meet their financial obligations under their leases, including as a result of the COVID-19 pandemic and related financial conditions that impact their creditworthiness.

Retail shopping centres traditionally rely on anchor tenants (department stores, junior department stores or grocery stores) as a source of significant revenue and in terms of generating traffic for the centre. Accordingly, the risk is present that an anchor tenant will move out or experience failure, which could have a negative impact on the subject property.

#### Lease Rollover Risk

Lease rollover risk arises from the possibility that the Trust may experience difficulty renewing leases as they expire or in re-leasing space vacated by tenants upon lease expiry. Management attempts to stagger the lease expiry profile so that the Trust is not faced with disproportionate amounts of space expiring in any one year. Management further mitigates this risk by maintaining a diversified portfolio mix by both asset type and province.

|                 | Reta      | ail                                     | Offic     | ce                                      | Indust  | trial                                   | Tot       | al                                    |
|-----------------|-----------|---|-----------|---|---------|---|-----------|---------------------------------------|
|                 | SF        | Weighted<br>Average<br>Contract<br>Rent | SF        | Weighted<br>Average<br>Contract<br>Rent | SF      | Weighted<br>Average<br>Contract<br>Rent | SF        | Weighted<br>Average<br>Contrac<br>Ren |
| Month to month  | 420,265   | \$30.15                                 | _         | \$—                                     | _       | \$—                                     | 420,265   | \$30.15                               |
| 2023            | 475,199   | 33.96                                   | 384,753   | 16.51                                   | 62,100  | 7.88                                    | 922,052   | 23.61                                 |
| 2024            | 247,243   | 33.59                                   | 161,141   | 29.52                                   | 79,448  | 6.19                                    | 487,832   | 27.29                                 |
| 2025            | 406,123   | 29.65                                   | 793,328   | 31.82                                   | 20,404  | 7.64                                    | 1,219,855 | 30.61                                 |
| 2026            | 753,967   | 11.45                                   | 308,892   | 24.10                                   | 56,987  | 9.12                                    | 1,119,846 | 14.81                                 |
| Thereafter      | 1,564,137 | 21.71                                   | 1,153,878 | 20.53                                   | 33,101  | 12.67                                   | 2,751,116 | 21.11                                 |
| Current vacancy | 225,690   | _                                       | 450,816   | _                                       | 40,794  | _                                       | 717,300   |                                       |
| Total           | 4,092,624 | \$22.99                                 | 3,252,808 | \$23.79                                 | 292,834 | \$8.24                                  | 7,638,266 | \$22.75                               |

#### Lease Profile

Not included in the above tables is the expiry at Petroleum Plaza, located in Alberta, which is accounted for using the equity method. This property has 152,146 square feet of GLA (at the Trust's share) and is fully leased to the provincial government, which expired January 1, 2021, and has been in overhold since that date. The contract rent on the expired lease was \$27.00. The Trust expects the tenant to renew at market rates. Due to the priority of attending to the COVID-19 pandemic and other priorities by the Alberta government, the Trust has been advised that the tenant will attend to the lease renewal when time allows. The building has remained occupied by the tenant since January 1, 2021.

Included in the office expiries in 2025 are two floors comprising 19,081 square feet of GLA at 77 Bloor Street located in Toronto, Ontario that are leased to TD bank. TD has notified the Trust of their intention to terminate this space, as is their right under the terms of the lease. This will be processed in the first quarter of 2023 and is the last termination right that TD has under the lease. These two floors are currently being marketed for lease.

#### MONTH TO MONTH AND 2022 EXPIRIES BY PROVINCE

|                  | Re      | etail                                | Off     | ice                                  | Indus  | strial                               |           |
|------------------|---------|--------------------------------------|---------|--------------------------------------|--------|--------------------------------------|-----------|
| Province         | SF      | Weighted<br>Average<br>Contract Rent | SF      | Weighted<br>Average<br>Contract Rent | SF     | Weighted<br>Average<br>Contract Rent | Total     |
| Alberta          | 116,225 | \$26.60                              | 87,627  | \$10.63                              | _      | \$—                                  | 203,852   |
| British Columbia | 145,712 | 30.86                                | 463     | 37.89                                | _      | _                                    | 146,175   |
| Manitoba         | 95,877  | 31.26                                | _       | _                                    | _      | _                                    | 95,877    |
| Ontario          | 459,526 | 31.26                                | 269,604 | 18.59                                | 62.100 | 7.88                                 | 791,230   |
| Quebec           | _       | _                                    | 27,059  | 14.45                                | _      | _                                    | 27,059    |
| Saskatchewan     | 78,124  | 28.99                                |         |                                      |        | _                                    | 78,124    |
|                  | 895,464 | \$32.23                              | 384,753 | \$16.51                              | 62.100 | \$7.88                               | 1,342,317 |

#### Volatile Market Price for the Trust's Securities

The market price for the Trust's securities may be volatile and subject to wide fluctuations in response to numerous factors, many of which are beyond the Trust's control, including the following: (i) actual or anticipated fluctuations in the Trust's financial performance and future prospects; (ii) recommendations by securities research analysts; (iii) changes in the economic performance or market valuations of other issuers that investors deem comparable to the Trust; (iv) an addition to or departure of the Trust's executive officers; (v) sales or perceived sales of additional shares; (vi) significant acquisitions of business combinations, strategic partnerships, joint ventures or capital commitments by or involving the Trust or its competitors; (vii) news reports relating to trends, concerns, technological or competitive developments, regulatory changes and other related issues in the Trust's industry or target markets; (vii) liquidity of the Trust's securities; (ix) prevailing interest rates; (x) the market price of other Trust securities; (xi) a decrease in the amount of distributions declared and paid by the Trust; and (xii) general economic conditions.

Financial markets have, in recent years, experienced significant price and volume fluctuations that have particularly affected the market prices of securities of issuers and that have, in many cases, been unrelated to the operating performance, underlying asset values or prospects of such issuers. Accordingly, the market price of the Trust's securities may decline even if the Trust's financial performance, underlying asset values or prospects have not changed. Additionally, these factors, as well as other related factors, may cause decreases in asset values that are deemed to be other than temporary, which may result in losses. As well, certain institutional investors may base their investment decisions on consideration of the Trust's environmental, governance and social practices and performance according to such institutions' respective investment guidelines and criteria, and failure to meet such criteria may result in a limited investment or no investment in the Trust's securities by those institutions. There can be no assurance that continuing fluctuations in price and volume will not occur. If such increased levels of volatility and market turmoil exist for a protracted period of time, the Trust's operations could be adversely affected and the trading price of its securities may be adversely affected.

#### **Environmental Risk**

As an owner and manager of real property, the Trust is subject to various laws relating to environmental matters. These laws impose liability for the cost of removal and remediation of certain hazardous materials released or deposited on properties owned or managed by the Trust or on adjacent properties. The failure to remove or remediate such substances or locations, if any, could adversely affect the Trust's ability to sell such real estate or to borrow using such real estate as collateral and could potentially also result in claims against the Trust. As a result, Phase 1 environmental site assessments are completed prior to the acquisition of any property. Once the property is acquired, environmental and related matters. The Trust's management is responsible for ensuring compliance with environmental legislation and is required to report quarterly to the Trust's Board of Trustees. The Trust has certain properties that contain hazardous substances, and management has concluded that the necessary remediation costs will not have a material impact on its operations. The Trust has obtained environmental insurance on certain assets to further manage risk.

#### **Unitholder Liability**

The Declaration of Trust provides that no unitholder or annuitant under a plan of which a unitholder acts as trustee or carrier will be held to have any personal liability as such, and that no recourse may be had to the private property of any unitholder or annuitant for satisfaction of any obligation or claim arising out of or in connection with any contract or obligation of the Trust. Only assets of the Trust are intended to be liable and subject to levy or execution.

The following provinces have legislation relating to unitholder liability protection: British Columbia, Alberta, Saskatchewan, Manitoba, Ontario and Quebec. Certain of these statutes have not yet been judicially considered, and it is possible that reliance on such statutes by a unitholder could be successfully challenged on jurisdictional or other grounds. The Trustees will cause the operations of the Trust to be conducted, with the advice of counsel, in a manner and in such jurisdictions so as to avoid, as far as practicable, any material risk of liability to the unitholders for claims against the Trust. The Trustees will also cause the Trust to carry insurance, to the extent to which they determine to be possible and reasonable, for the benefit of unitholders and annuitants in such amounts as they consider adequate to cover non-contractual or non-excluded liability.

#### **Risk of Loss Not Covered by Insurance**

The Trust generally maintains insurance policies related to its business, including casualty, general liability and other policies covering the Trust's business operations, employees and assets; however, the Trust would be required to bear all losses that are not adequately covered by insurance, as well as any insurance deductibles. In the event of a substantial property loss, the insurance coverage may not be sufficient to pay the full current market value or current replacement cost of the property. In the event of an uninsured loss, the Trust could lose some or all of its capital investment, cash flow and anticipated profits related to one or more properties. Although the Trust believes that its insurance coverage or that insurance cannot be provided that the Trust will not incur losses in excess of insurance coverage or that insurance can be obtained in the future at acceptable levels and reasonable cost.

#### **Risk of Natural Disaster**

While the Trust has insurance to cover a substantial portion of damages to properties caused by storms and other natural disasters, the insurance includes deductible amounts, and certain items may not be covered by insurance. The Trust's operations and properties may be significantly affected by future natural disasters which may expose the Trust to loss of rent and incur additional storm and other natural disaster cleanup costs.

#### **Risk Related to Insurance Renewals**

Certain events could make it more difficult and expensive to obtain property and casualty insurance, including coverage for terrorism. When the Trust's current insurance policies expire, the Trust may encounter difficulty in obtaining or renewing property or casualty insurance on its properties at the same levels of coverage and under similar terms, including limits and deductibles customarily carried for similar properties. Such insurance may be more limited and, for catastrophic risks (for example, earthquake, hurricane, flood and terrorism), may not be generally available to fully cover potential losses. Even if the Trust were able to renew its policies at levels and with limitations consistent with its current policies, the Trust cannot be sure that it will be able to obtain adequate insurance on its properties for certain risks, it could cause the Trust to be in default under specific covenants on certain of its indebtedness or other contractual commitments it has that require the Trust to maintain adequate insurance on its properties to protect against the risk of loss. If this were to occur or if the Trust were unable to obtain adequate insurance and its properties experienced damages that would otherwise have been covered by insurance, it could adversely affect the Trust's financial condition and the operations of its properties.

#### **Reporting Investment Property at Fair Value**

The Trust holds investment property to earn rental income or for capital appreciation, or both. All investment properties are measured using the fair value model under IFRS, whereby changes in fair value are recognized for each reporting period in the consolidated statements of (loss)/income and comprehensive (loss)/income. Management values each investment property based on the most probable price that a property should be sold for in a competitive and open market as of the specified date under all conditions requisite to a fair sale, such as the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Each investment property has been valued on a highest-and-best-use basis.

There is a risk that general declines in real estate markets or sales of assets by the Trust under financial or other hardship would have an impact on the fair values reported. Market assumptions applied for valuation purposes do not necessarily reflect the Trust's specific history or experience, and the conditions for realizing the fair values through a sale may change or may not be realized. Consequently, there is a risk that the actual fair values may differ, and the differences may be material. In addition, there is an inherent risk related to the reliance on and use of a single appraiser because this approach may not adequately capture the range of fair values that market participants would assign to the investment properties.

Certain ratios and covenants could be negatively affected by downturns in the real estate market and could have a significant impact on the Trust's operating revenues and cash flows, as well as the fair values of the investment properties.

#### **Technology and Information Security Risk**

The Trust uses information technology for general business operations, the effective achievement of strategic business objectives, to improve tenants' experience and to streamline operations. Consequently, the Trust faces information technology risk from its continuous adoption and use of information technology. The risk consists of information technology-related events such as cybersecurity incidents that could potentially have an adverse impact on the Trust's financial condition, IT systems, operations and tenants. Although we make efforts to maintain the security and integrity of our IT networks and related systems, and we have implemented various measures to manage the risk of a security breach or disruption, there can be no assurance that our security efforts will be effective or that attempted security breaches or disruptions will not be successful or damaging.

The efficient operation of the Trust's business is dependent on computer hardware and software systems. Information systems are vulnerable to cybersecurity incidents. A cybersecurity incident is considered to be any material adverse event that threatens the confidentiality, integrity or availability of the Trust's information resources. A cybersecurity incident is an intentional attack or an unintentional event including, but not limited

to, malicious software, attempts to gain unauthorized access to data or information systems, and other electronic security breaches that could lead to disruptions in critical systems, unauthorized release of confidential or otherwise protected information and corruption of data. The Trust's primary risks that could directly result from the occurrence of a cyber incident include operational interruption, damage to its reputation, damage to its business relationships with users, the disclosure of confidential information including personally identifiable information, potential liability to third parties, loss of revenue, additional regulatory scrutiny and fines, as well as litigation and other costs and expenses. The Trust takes data privacy and protection seriously and has implemented processes, procedures and controls to help mitigate these risks. Access to personal data is controlled through physical security and IT security mechanisms. Additionally, the Trust monitors and assesses risks surrounding collection, usage, storage, protection and retention/destruction practices of personal data. These measures, as well at its increased awareness of a risk of a cyber incident, do not guarantee that the Trust's financial results will not be negatively impacted by such an incident.

The Trust depends on relevant and reliable information for decision-making and financial reporting. As the volume of data being generated and reported by the Trust increases and evolves, the Trust will continue to undertake investments in IT systems to store, process and leverage such data. The failure to successfully migrate to new IT systems, or disruptions which may arise as a result of the transition to new IT systems, could result in a lack of relevant and reliable information to enable management to effectively achieve its strategic plan or manage the operations of the Trust, which could negatively affect the reputation, operations and financial performance of the Trust. In addition, any significant loss of data or failure to maintain reliable data could negatively affect the reputation, operations and financial performance of the Trust.

#### Liquidity and Capital Availability Risk

Liquidity risk is the risk that the Trust cannot meet a demand for cash or fund its obligations as they come due. Although a portion of the cash flows generated by the properties is devoted to servicing such outstanding debt, there can be no assurance that the Trust will continue to generate sufficient cash flows from operations to meet interest payments and principal repayment obligations upon an applicable maturity date. If the Trust is unable to meet interest payments and principal repayment obligations, it could be required to renegotiate such payments or issue additional equity or debt or obtain other financing. The failure of the Trust to make or renegotiate interest or principal payments or issue additional equity or debt or obtain other financing could materially adversely affect the Trust's financial condition and results of operations and decrease or eliminate the amount of cash available for distribution to unitholders.

The real estate industry is highly capital intensive. The Trust requires access to capital to fund operating expenses, to maintain its properties, to fund its growth strategy and certain other capital expenditures from time to time, and to refinance indebtedness. Although the Trust expects to have access to the existing revolving credit facilities, there can be no assurance that it will otherwise have access to sufficient capital or access to capital on favourable terms. Further, in certain circumstances, the Trust may not be able to borrow funds due to limitations set forth in the Declaration of Trust. Failure by the Trust to access required capital could have a material adverse effect on its financial condition or results of operations and its ability to make distributions to unitholders.

Liquidity and capital availability risks are mitigated by maintaining appropriate levels of liquidity, by diversifying the Trust's sources of funding, by maintaining a well-diversified debt maturity profile and by actively monitoring market conditions.

#### **Unitholder Taxation**

The Trust is taxed as a "mutual fund trust" for income tax purposes. Pursuant to the Act, a Trust is not subject to income taxes to the extent that the income for tax purposes in a given year does not exceed the amount distributed to unitholders and deducted by the Trust for tax purposes. The Trustees intend to distribute or

designate all taxable income directly earned by the Trust to unitholders of the Trust and to deduct such distributions and designations for income tax purposes.

There can be no assurance that Canadian federal income tax laws and the administrative policies and assessing practices of the Canada Revenue Agency (the "CRA") respecting mutual fund trusts will not be changed in a manner that adversely affects unitholders.

The Act may impose additional withholding or other taxes on distributions made by the Trust to unitholders who are non-residents. These taxes and any reduction thereof under a tax treaty between Canada and another country may change from time to time. Unitholders who are non-residents should consult their own tax advisers.

The Act contains rules (the "SIFT Rules") that apply to a "specified investment flow-through" ("SIFT") trust or partnership. Under the SIFT rules, certain distributions will not be deductible in computing the SIFT trust's taxable income, and the SIFT trust will be subject to tax on such distributions at a rate that is substantially equivalent to the general tax rate applicable to Canadian corporations. Distributions paid by a SIFT trust as returns of capital will not be subject to the tax.

The SIFT tax does not apply to a trust that satisfies certain conditions relating to the nature of its income and investments ("the REIT exception"). Although, as of the date hereof, management believes that the Trust will be able to meet the requirements of the REIT exception throughout 2023 and beyond, there can be no assurance that the Trust will be able to qualify for the REIT exception such that the Trust and the unitholders will not be subject to the SIFT Rules in 2023 or future years. If the SIFT Rules apply to the Trust, they may adversely affect the marketability of the units, the amount of cash available for distributions and the after-tax return to investors. The Trust has reviewed its status under the legislation and has determined that it is not subject to this tax as it met the REIT exception at December 31, 2022, and 2021, and throughout the years. Accordingly, no net additional current income tax expense or future income tax assets or liabilities have been recorded in the December 31, 2022, and 2021, consolidated financial statements.

#### Availability of Cash Flow

Distributable income may exceed actual cash available to the Trust from time to time because of items such as principal repayments and capital expenditures. The Trust may be required to use part of its debt capacity or to reduce distributions in order to accommodate such items.

## ITEM 4 MANAGEMENT'S DISCUSSION AND ANALYSIS

Management's discussion and analysis of the Trust's financial condition and operating results for the year ended December 31, 2022 is incorporated by reference. It may be found on the Trust's website at <u>www.morguard.com</u> and also has been filed with SEDAR at <u>www.sedar.com</u>.

Selected financial information is included in Appendix "B" to this Annual Information Form.

## ITEM 5 DISTRIBUTION POLICY

Since April 2002, the Trust has made distributions to unitholders monthly, on or about the 15<sup>th</sup> day of each month or such other dates as the Trustees may determine (each a "Distribution Date"). The Trust distributes to unitholders on each Distribution Date the following amounts ("Distributed Income"):

a) Such percentage as the Trustees in their discretion consider appropriate in the circumstances of the income of the Trust for the calendar month ending on the last day of the preceding month and, in the case of distributions made on December 31, for the calendar month then ended, computed in accordance with Canadian generally accepted accounting principles, before deductions for

amortization, less any reserves, provisions and allowances established by the Trustees, plus any amount which the Trustees in their discretion determine to be appropriate; and

b) An amount of income sufficient to ensure that the Trust will not be subject to Canadian income tax for the year.

At the discretion of the Trustees, amounts distributed by the Trust may include any net realized capital gains, taxable dividends of shares of taxable Canadian corporations received by the Trust in the year, any realized net recapture income received by the Trust and foreign source income of the Trust for the year provided that distributions on December 31 will be sufficient to ensure that total distributions in the year are no less than the amount required under (b) above. Such amounts will generally be distributed on the last Distribution Date in each year. A complete record of distributions paid on units of the Trust for the past three years is as follows:

|              | 2022     | 2021                    | 2020                    |
|--------------|----------|-------------------------|-------------------------|
| Per unit     | \$0.24   | \$0.375                 | \$0.64                  |
| Total (000s) | \$15,406 | \$24,055 <sup>(2)</sup> | \$39,612 <sup>(1)</sup> |

(1) Includes issue of 3,586,976 Units of the Trust at a cost of \$18,174

(2) Includes a special distribution of \$7,378 thousand with a record date of December 31, 2021 more fully described in Item 2.

Other than distributions made in accordance with the unitholder Distribution Reinvestment Plan ("DRIP"), distributions are made by cheque payable to the unitholder, by electronic funds transfer or by such other manner of payment approved by the Trustees. If the Trustees anticipate a cash shortfall and determine that it would be in the best interests of the Trust, they may reduce for any period the percentage of Distributable Income to be distributed to unitholders.

The Trustees reserve the right to revise the distribution policy at any time to provide for the amount of distributions, if any, and distributions to be made more or less frequently than monthly. On April 30, 2020, the Trust decreased the annual distribution by 50%, from \$0.96 to \$0.48 per unit. On February 17, 2021, the Trust decreased the annual distribution by 50% from \$0.48 per unit to \$0.24 per unit.

## ITEM 6 DESCRIPTION OF CAPITAL STRUCTURE

#### Units

The units are listed on the TSX under the symbol MRT.UN. As at February 15, 2023, there were 64,232,414 units outstanding.

The following is a description of the material rights, privileges, restrictions and conditions attached to the authorized units of the Trust. This summary is qualified in its entirety by the full text of such attributes contained in the Amended and Restated Declaration of Trust dated as of February 17, 2021, as amended on May 5, 2021, and as it may be further amended or amended and restated from time to time.

The beneficial interests in the Trust are divided into a single class of units (the "units"). The aggregate number of units that the Trust may issue is unlimited.

Each Unit represents an equal undivided interest in the Trust with all outstanding units. All units outstanding from time to time participate pro rata in any distributions by the Trust, and in the event of termination of the Trust, in the net assets of the Trust remaining after satisfaction of all liabilities. The Trustees may create and issue rights, warrants or options to subscribe for fully paid units which may be exercisable at such times and prices as the trustees may determine. No person is entitled, as a matter of right, to subscribe for or purchase any units. There are no pre-emptive rights attaching to the units.

The Trust has adopted a Distribution Reinvestment Plan ("DRIP") pursuant to which unitholders may elect to have all cash distributions of the Trust, net of applicable withholding taxes, automatically reinvested in additional units at a price per unit calculated by reference to the weighted average of the trading price for units on a stock exchange on which the units are listed for the 20 trading days immediately preceding the relevant distribution date. In 2022, 65,757 units (2021 – 35,822) were issued by the Trust under the DRIP.

Additionally, the Trustees may create and issue indebtedness of the Trust in respect of which interest, premium or principal payable thereon may be paid, at the option of the Trust or holder, in fully paid units, or which indebtedness may be convertible into units.

#### **Convertible Debentures Payable**

#### 2021 Debentures

On December 7, 2021, the Trust issued \$150 million principal amount of 5.25% convertible unsecured subordinated debentures ("2021 Debentures"), maturing on December 31, 2026 (the "maturity date"). On December 13, 2021, an additional amount of \$9 million was issued pursuant to the exercise of the overallotment option. As at February 16, 2022, \$159 million 2021 Debentures are outstanding.

Each 2021 Debenture is convertible into freely tradable trust units of the Trust at the option of the holder at any time prior to the close of business on the earlier of the maturity date and the business day immediately preceding the date specified by the Trust for redemption of the debentures, at a conversion price of \$7.80 per unit being a ratio of approximately 128.2051 Units per \$1,000 principal amount of debentures, subject to adjustment in certain events in accordance with the trust indenture governing the terms of the 2021 Debentures.

The 2021 Debentures may not be redeemed by the Trust on or prior to December 31, 2024. From January 1, 2025 to December 31, 2025, the Debentures may be redeemed at the option of the Trust, in whole at any time or in part from time to time, at a price equal to the principal amount thereof plus accrued and unpaid interest on not more than 60 days' and not less than 30 days' prior written notice, provided that the volume weighted average trading price of the Units on the Toronto Stock Exchange (the "TSX") for the 20 consecutive trading days ending five trading days preceding the date on which notice of redemption is given is not less than 125% of the Conversion Price. On or after January 1, 2026, and prior to the Maturity Date, the 2021 Debentures may be redeemed by the Trust, in whole at any time or in part from time to time, at a price equal to the principal amount thereof plus accrued and unpaid interest on not more than 60 days' and not less than 30 days' prior written notice. Subject to regulatory approval and other conditions, the Trust may, at its option, elect to satisfy its obligation to pay the principal amount of the 2021 Debentures on redemption or at maturity through, in whole or in part, the issuance of freely tradable Units.

#### **Declaration of Trust**

The Declaration of Trust dated June 18, 1997, was amended and restated effective October 14, 1997, in connection with the Unit Offering. Effective August 18, 1999, the Declaration of Trust was amended and restated in connection with the Devan Transaction. There were further minor amendments dated April 5, 2000, August 1, 2002, February 19, 2004, March 21, 2006, October 29, 2009 and the Declaration of Trust was amended and restated effective May 18, 2010. The Declaration of Trust was again amended and restated effective May 18, 2010. The Declaration of Trust was again amended and restated effective May 5, 2015, to effect minor amendments. Effective February 17, 2021 the Declaration of Trust was amended and restated to effect further minor amendments, and as amended on May 5, 2021, by a special resolution to effect an amendment and modification. The Declaration of Trust provides for matters relating generally to the creation and governance of the Trust and its units. The Declaration of Trust also provides for certain restrictions on investments (the "Investment Restrictions"), which may be made by the Trust and for policies relating to the Trust's operations and affairs (the "Operating Policies"). A general synopsis of the provisions of the amended and restated Declaration of Trust is set out in Appendix "C" attached.

## ITEM 7 MARKET FOR SECURITIES

The following tables set forth the reported high and low trading prices and trading volumes of the Trusts units and 2021 Debentures as reported for the year ended December 31, 2022.

The Trust's units are listed on the TSX under the symbol "MRT.UN". During the year ended 2022 the price of units traded from a low of \$4.95 to a high of \$5.92.

|           | Price (\$) |      |           |
|-----------|------------|------|-----------|
| Month     | High       | Low  | Volume    |
| January   | 5.64       | 5.22 | 1,066,900 |
| February  | 5.59       | 5.23 | 769,823   |
| March     | 5.55       | 5.26 | 1,730,606 |
| April     | 5.92       | 5.32 | 1,690,769 |
| Мау       | 5.57       | 5.05 | 922,669   |
| June      | 5.35       | 5.11 | 671,443   |
| July      | 5.14       | 5.04 | 495,419   |
| August    | 5.13       | 5.04 | 1,091,873 |
| September | 5.25       | 4.95 | 1,585,559 |
| October   | 5.25       | 5.00 | 573,095   |
| November  | 5.24       | 5.10 | 373,918   |
| December  | 5.30       | 5.10 | 626,159   |

The Trust's 2021 Debentures are listed on the TSX under the symbol "MRT.DB.A". During the year ended December 31, 2022, the price of debentures traded from a low of \$93.00 to a high of \$105.00.

|           | Price ( |        |        |
|-----------|---------|--------|--------|
| Month     | High    | Low    | Volume |
| January   | 105.00  | 99.52  | 64,170 |
| February  | 105.00  | 100.00 | 34,490 |
| March     | 100.50  | 99.00  | 32,190 |
| April     | 99.80   | 97.00  | 79,240 |
| Мау       | 99.34   | 97.00  | 37,190 |
| June      | 100.00  | 95.31  | 15,910 |
| July      | 99.50   | 95.03  | 9,010  |
| August    | 99.93   | 96.70  | 4,840  |
| September | 98.00   | 94.00  | 4,470  |
| October   | 98.00   | 93.00  | 9,660  |
| November  | 96.75   | 89.55  | 10,420 |
| December  | 94.39   | 91.53  | 9,970  |

## ITEM 8 TRUSTEES AND OFFICERS OF THE TRUST

The following table sets forth certain information with respect to the Trustees and Officers of the Trust as at February 15, 2023. Unless otherwise indicated, the Trustees and Officers of the Trust have been in their principal occupations for more than five years.

| Name and Municipality<br>of Residence              | Office  | Trustee Since     | Principal Occupation  | No. of Units<br>owned <sup>(1)</sup> |
|--|---|-------------------|---|--------------------------------------|
| BART S. MUNN<br>Toronto, Ontario                   | Trustee   | May 9, 2018       | Corporate Trustee. Previously was Chief Financial<br>Officer of Choice Properties       | 10,000                               |
| TIMOTHY J. MURPHY<br>Toronto, Ontario              | Trustee   | May 6, 2020       | Lawyer, McMillan LLP  | 3,000                                |
| K. RAI SAHI<br>Mississauga, Ontario                | Trustee, Chairman,<br>President and<br>Chief Executive<br>Officer | November 10, 1998 | Chairman and Chief Executive Officer of Morguard<br>Corporation                         | 2,196,427 <sup>(2)</sup>             |
| ANTONY K. STEPHENS<br>Toronto, Ontario             | Trustee   | June 18, 1997     | Corporate Trustee   | 56,250                               |
| DONALD W. TURPLE<br>Vancouver, British<br>Columbia | Trustee   | May 6, 2020       | Corporate Trustee, prior thereto was President of<br>Aquilini Properties LP             | nil                                  |
| TIMOTHY J. WALKER<br>Lefroy, Ontario               | Trustee   | May 14, 2014      | Corporate Trustee, prior thereto was CFO of the Trust until April 30, 2014.             | 15,000                               |
| BEVERLEY G. FLYNN<br>Toronto, Ontario              | Senior Vice<br>President, General<br>Counsel and<br>Secretary     | -                 | Senior Vice President, General Counsel and Secretary of Morguard Corporation            | 7,800                                |
| PAUL MIATELLO<br>Toronto, Ontario                  | Senior Vice<br>President  | -                 | Senior Vice President and Chief Financial Officer of<br>Morguard Corporation            | 8,300                                |
| ANDREW TAMLIN<br>Newmarket, Ontario                | Chief Financial<br>Officer  | -                 | Chief Financial Officer of TWC Enterprises Limited                                      | 4,500                                |
| ANGELA SAHI<br>Mississauga, Ontario                | Senior Vice<br>President  | -                 | Executive Vice President, Residential, Office and<br>Industrial of Morguard Corporation | nil                                  |

Note:

(1) The information as to units beneficially owned or over which control or direction is exercised, not being within the knowledge of the Trust, has been furnished by the nominees as at February 15, 2023.

(2) As at February 15, 2023 Morguard Corporation and its affiliates beneficially owned 39,778,541 units (approximately 61.93%) of the Trust. Mr. Sahi directly or indirectly owned approximately 6,691,000 shares (60.71%) of Morguard Corporation. Mr. Sahi is a director of Morguard Corporation.

Each of the Trustees will serve as a Trustee of the Trust until the next annual meeting of unitholders or until his successor is elected in accordance with the Declaration of Trust.

As at February 15, 2023, the Trustees and executive officers of the Trust (or persons acting in such capacity) as a group, beneficially own, directly or indirectly, or exercise control or direction over, including units owned by Morguard Corporation, 42,079,818 units, representing approximately 65.51% of the units outstanding.

The Trust has two committees: Audit and Human Resources and Governance. The members of each committee are as follows:

Audit Committee Bart S. Munn (Chairman) Donald W. Turple Timothy J. Walker Human Resources and Governance Committee Timothy J. Walker (Chairman) Timothy J. Murphy Antony K. Stephens

### CEASE TRADE ORDERS, BANKRUPTICIES, PENALTIES OR SANCTIONS

No Trustee or executive officer of the Trust has within 10 years become subject to any proceedings with creditors, or any securities or other penalties or been involved with any company that was subject to cease trade or other securities order or proceedings with creditors.

## ITEM 9 AUDIT COMMITTEE COMPOSITION, EDUCATION AND EXPERIENCE

The Audit Committee is responsible for reviewing the Trust's financial reporting policies and procedures, internal controls and performance of the Trust's external auditors and reporting to the Trustees regarding these and other financial matters. The committee is responsible for reviewing quarterly financial statements and the annual financial statements, and the accompanying management discussion and analysis of financial results, prior to their approval by the board of Trustees. The committee is also responsible for insurance risk management of the Trust.

The Audit Committee charter sets out its purpose, responsibilities and duties, qualifications for membership, accountability and reporting to the board of Trustees. A copy of the Audit Committee charter is attached hereto as Appendix "D". The Audit Committee consists of five Trustees, all of whom are independent directors and are considered financially literate. The Audit Committee members, along with relevant education and experience are as follows.

Mr. Munn, CPA, CA, has more than 20 years' experience as a financial and real estate executive and is formerly the Chief Financial Officer of Choice Properties.

Mr. Turple, CPA, CA, is a real estate executive and consultant. He served as President of Aquilini Properties LP, a diversified real estate company from 2008 to 2017 and prior to that time, he held the position as consultant to Morguard Corporation holding a number of positions throughout his tenure including Vice President and Chief Financial Officer of TWC Enterprises Limited and Morguard Corporation.

Mr. Walker is a corporate director. He has held several senior management roles throughout his career in real estate and financial services, including, until April 30, 2014, Vice President and Chief Financial Officer of the Morguard Real Estate Investment Trust.

The Audit Committee has adopted a policy regarding the provision of non-audit services by the Trust's external auditors. The policy encourages consideration of whether the provision of services other than audit services is compatible with maintaining the auditor's independence and required the Audit Committee's pre-approval of permitted audit and audit-related services. The policy specifies a number of services which are not permitted to be performed by the Trust's external auditors, including the use of external auditors for financial information design and implementation assignments. Additional information, including external auditor fees by category, is contained in the Management Information Circular of the Trust.

## ITEM 10 INTEREST OF MANAGEMENT AND OTHERS IN MATERIAL TRANSACTIONS

#### **Property Management and Leasing Services**

MIL has been appointed by the Trust to manage most of the Trust's real estate portfolio under a property management agreement (the "Property Management Agreement") as amended and restated as of August 18, 1999, and as amended effective as of October 1, 2001, and January 1, 2003, and January 1, 2012 between MIL and the Trust. The term of the Property Management Agreement was extended to August 31, 2023, and, unless the Property Management Agreement is terminated by either party on at least 180 days' notice prior to the current term, this term will automatically renew for an additional one year term. Property management fees average approximately 3.3% of gross revenue from the income producing properties owned by the Trust.

Under a leasing services agreement between MIL and the Trust, dated August 18, 1999 and amended October 1, 2001 and January 1, 2003 and January 1, 2012 (the "Leasing Services Agreement"), if the Trust chooses to use MIL to perform leasing services for any of the Trust's properties, it will pay MIL the standard leasing fees MIL charges to third parties. The current term of the Leasing Services Agreement expires on August 18, 2023. Unless terminated, this agreement will also automatically renew for additional one year terms. Either party may terminate the Leasing Services Agreement on 30 days written notice. Leasing fees range from 2% to 6% of the total minimum rent of new leases. Fees for the renewal of a lease are half of the fees for a new lease. Leasing services include lease documentation.

Under a development management agreement between MIL and the Trust, dated November 1, 2019 (the "Development Agreement"), if the Trust chooses to use MIL to perform development services for any of the Trust's properties, it will pay MIL 3% of Development Costs (as defined therein).

If MIL performs services for the Trust in addition to those specifically provided for in the Property Management Agreement, Leasing Services Agreement, Development Agreement, or Information Services Agreement, those services will be compensated as may be agreed upon between MIL and the Trust, from time to time, on the basis of fees at least as favourable to the Trust as those then generally charged by MIL for comparable services and activities. The Trust has employed the services of MIL for both the acquisition and disposition of properties on a case-by-case basis. Fees are generally based on the sale price of the properties and are capitalized in the case of an asset acquisition. MIL is a tenant at three of the Trust's properties. The Trust has employed the services of MIL for the appraisal of its real estate properties as required for IFRS reporting purposes. Fees are generally based on the size and complexity of each property and are expensed as part of the Trust's professional and compliance fees.

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| For the year ended December 31,       | 2022     | 2021     |
|---------------------------------------|----------|----------|
| Property management fees <sup>1</sup> | \$8,382  | \$8,364  |
| Acquisition fees                      | _        | 4        |
| Appraisal/valuation fees              | 336      | 350      |
| Information services                  | 220      | 220      |
| Leasing fees                          | 3,147    | 3,337    |
| Project administration fees           | 877      | 532      |
| Project management fees               | 5        | 25       |
| Risk management fees                  | 312      | 194      |
| Internal audit fees                   | 98       | 93       |
| Off-site administrative charges       | 1,902    | 1,766    |
| Rental revenue                        | (197)    | (195)    |
|                                       | \$15,082 | \$14,690 |

During the year, the Trust incurred/(earned) the following payable to MIL:

1. Includes property management fees on equity-accounted investment.

## ITEM 11 MATERIAL CONTRACTS

Except as disclosed elsewhere herein and as disclosed in the Trust's Management Information Circular, or the Trust's audited financial statements for the year ended December 31, 2022 (copies of which have been filed with SEDAR at <u>www.sedar.com</u> and can also be found on the Trust's website at <u>www.morguard.com</u>), there are no material contracts to which the Trust is a party.

## ITEM 12 LEGAL PROCEEDINGS

The Trust is contingently liable with respect to litigation, claims and environmental matters that arise from time to time, including those which could result in large mandatory damages or other relief, which could result in significant expenditures. While the outcome of these matters cannot be predicted with certainty, any liability that may arise from such contingencies should not have a material effect on the financial position or results of operations of the Trust. Any settlement of claims in excess of amounts recorded in the Trust's books of account will be charged to operations as and when such determination is made.

## ITEM 13 AUDITORS, TRANSFER AGENT AND REGISTRAR

The independent auditor of the Trust is Ernst & Young LLP, Chartered Professional Accountants, Licensed Public Accountants, Ernst & Young Tower, 100 Adelaide Street, West, Toronto, Ontario, Canada, M5H 0B3. Such firm is independent of the Trust within the meaning of the Rules of Professional Conduct of the Chartered Professional Accountants of Ontario (registered name of The Institute of Chartered Accountants of Ontario).

The Transfer Agent and Registrar for the Trust's units is Computershare Trust Company of Canada, 8<sup>th</sup> Floor, 100 University Avenue, Toronto, Ontario M5J 2Y1 and Suite 700, 1500 Robert-Bourassa Boulevard, Montreal, Quebec H3A 3S8.

## ITEM 14 ADDITIONAL INFORMATION

Additional information, including Trustees' and officers' remuneration and indebtedness, principal holders of the Trust's securities, options to purchase securities and interests of insiders in material transactions, as applicable, is contained in the Trust's information circular for its most recent annual meeting of unitholders. Additional financial information is provided in the Trust's comparative financial statements for the year ended December 31, 2022, and related Management's Discussion and Analysis. A copy of such documents may be obtained upon request from the Trust.

Additional information and disclosure relating the Trust including, financial and other material information is available on the Trust's website at <u>www.morguard.com</u> and may be found on SEDAR at <u>www.sedar.com</u>.

The Trust will also provide to any person upon request to the Secretary of the Trust:

- 1) When units are in the course of a distribution pursuant to a short form prospectus or when a preliminary short form prospectus has been filed in respect of a distribution of units,
  - a) One copy of the Trust's Annual Information Form, together with one copy of any document, or the pertinent pages of any document, incorporated by reference in the Annual Information Form;
  - b) One copy of the comparative financial statements of the Trust for its most recently completed financial year together with the accompanying report of the auditors and one copy of any interim financial statements of the Trust subsequent to the financial statements for its most recently completed financial year;
  - c) One copy of the Trust's information circular in respect of its most recent annual meeting of unitholders that involved the election of Trustees or one copy of any annual filing prepared in lieu of that information circular, as appropriate; and
  - d) One copy of any other document that is incorporated by reference into the preliminary short form prospectus or the short form prospectus and are not required to be provided under (a) to (c) above; or
- 2) At any other time, one copy of any other document referred to in 1) (a), (b) and (c) above, provided the Trust may require the payment of a reasonable charge if the request is made by a person who is not a unitholder.

#### **APPENDIX A**

#### ADDITIONAL PROPERTY PORTFOLIO INFORMATION

The following table summarizes certain aspects of each of the Income Producing Properties:

## **RETAIL PORTFOLIO**

| Property                          | City           | Prov. | Ownership<br>Interest<br>(%) | Total<br>Area<br>(SF) <sup>(1)</sup> | Ownership<br>Area<br>(SF) <sup>(1)</sup> | Occupancy<br>(%) <sup>(2)</sup> |
|-----------------------------------|----------------|-------|------------------------------|--------------------------------------|--|---------------------------------|
| Burquitlam Plaza                  | Coquitlam      | BC    | 100                          | 68,500                               | 68,500                                   | 95                              |
| Pine Centre Mall <sup>(3)</sup>   | Prince George  | BC    | 100                          | 358,500                              | 358,500                                  | 96                              |
| Shelbourne Plaza                  | Victoria       | BC    | 100                          | 57,000                               | 57,000                                   | 100                             |
| Airdrie Co-op Centre              | Airdrie        | AB    | 100                          | 70,000                               | 70,000                                   | 100                             |
| 2649 Main Street S                | Airdrie        | AB    | 100                          | 44,000                               | 44,000                                   | 100                             |
| Heritage Towne Centre             | Calgary        | AB    | 100                          | 131,000                              | 131,000                                  | 100                             |
| Prairie Mall <sup>(3)</sup>       | Grande Prairie | AB    | 50                           | 263,000                              | 131,500                                  | 90                              |
| Parkland Mall <sup>(3)</sup>      | Red Deer       | AB    | 100                          | 444,500                              | 444,500                                  | 88                              |
| The Centre <sup>(3)</sup>         | Saskatoon      | SK    | 100                          | 499,000                              | 499,000                                  | 95                              |
| Shoppers Mall <sup>(3)</sup>      | Brandon        | MB    | 100                          | 361,000                              | 361,000                                  | 94                              |
| Charleswood Centre <sup>(3)</sup> | Winnipeg       | MB    | 100                          | 123,000                              | 123,000                                  | 96                              |
| Southdale Centre <sup>(3)</sup>   | Winnipeg       | MB    | 100                          | 175,500                              | 175,500                                  | 92                              |
| Aurora Centre                     | Aurora         | ON    | 100                          | 304,000                              | 304,000                                  | 100                             |
| Cambridge Centre <sup>(3)</sup>   | Cambridge      | ON    | 100                          | 620,000                              | 620,000                                  | 92                              |
| Market Square                     | Kanata         | ON    | 100                          | 68,000                               | 68,000                                   | 100                             |
| Kingsbury Centre                  | Mississauga    | ON    | 100                          | 70,000                               | 70,000                                   | 100                             |
| Hampton Park Plaza                | Ottawa         | ON    | 100                          | 102,000                              | 102,000                                  | 97                              |
| St. Laurent <sup>(3)</sup>        | Ottawa         | ON    | 100                          | 797,000                              | 797,000                                  | 96                              |
| Woodbridge Square                 | Vaughan        | ON    | 50                           | 112,000                              | 56,000                                   | 95                              |
| TOTAL RETAIL                      |                |       |                              | 4,668,000                            | 4,480,500                                | 94                              |

## **INDUSTRIAL PORTFOLIO**

| Property          | City    | C<br>Prov. | Ownership<br>Interest<br>(%) | Total<br>Area<br>(SF) <sup>(1)</sup> | Ownership<br>Area<br>(SF) <sup>(1)</sup> | Occupancy<br>(%) <sup>(2)</sup> |
|-------------------|---------|------------|------------------------------|--------------------------------------|--|---------------------------------|
| 1875 Leslie       | Toronto | ON         | 100                          | 52,000                               | 52,000                                   | 100                             |
| 2041-2151 McCowan | Toronto | ON         | 100                          | 197,500                              | 197,500                                  | 92                              |
| 279 Yorkland      | Toronto | ON         | 100                          | 18,000                               | 18,000                                   | 100                             |
| 285 Yorkland      | Toronto | ON         | 100                          | 25,000                               | 25,000                                   |                                 |
| TOTAL INDUSTRIAL  |         |            |                              | 292,500                              | 292,500                                  | 86                              |

Notes:

(1) These figures represent the aggregate net leasable area for the Property and are rounded to the nearest 500 square feet. Where a Property has more than one use, the figure includes the net leasable area for all uses. Occupancy figures are based on net leasable area as at December 31, 2022; and exclude certain area that is either held for or under

(2) development.

(3) BOMA BEST Sustainable Building

## **OFFICE PORTFOLIO**

| Property  | City                 | Prov.    | Ownership<br>Interest<br>(%) | Total<br>Area<br>(SF) <sup>(1)</sup> | Ownership<br>Area<br>(SF) <sup>(1)</sup> | Occupancy<br>(%) <sup>(2)</sup> |
|---|----------------------|----------|------------------------------|--------------------------------------|--|---------------------------------|
| 111 Dunsmuir <sup>(3) (6)</sup>                               | Vancouver            | BC       | 100                          | 222,000                              | 222,000                                  | 82                              |
| Chancery Place <sup>(3)</sup>                                 | Vancouver            | BC       | 100                          | 142,500                              | 142,500                                  | 100                             |
| Seymour Place   | Victoria             | BC       | 100                          | 235,500                              | 235,500                                  | 100                             |
| 505 3rd Street SW <sup>(3)(6)</sup>                           | Calgary              | AB       | 50                           | 142,000                              | 71,000                                   | 67                              |
| 7315 8th Street NE <sup>(3)</sup>                             | Calgary              | AB       | 100                          | 19,500                               | 19,500                                   | 100                             |
| Centre 810 <sup>(3)</sup>                                     | Calgary              | AB       | 100                          | 77,500                               | 77,500                                   | 84                              |
| Citadel West  | Calgary              | AB       | 100                          | 78,500                               | 78,500                                   | 100                             |
| Deerport Centre <sup>(3)</sup>                                | Calgary              | AB       | 100                          | 49,000                               | 49,000                                   | 53                              |
| Duncan Building   | Calgary              | AB       | 100                          | 81,000                               | 81,000                                   | 100                             |
| National Bank Building<br>207 and 215 9th Avenue              | Calgary              | AB       | 100                          | 43,500                               | 43,500                                   | 100                             |
| SW <sup>(3)(5)(6)</sup>                                       | Calgary              | AB       | 100                          | 637,500                              | 637,500                                  | 99                              |
| Petroleum Plaza <sup>(3)</sup><br>Rice Howard Place (formerly | Edmonton<br>Edmonton | AB<br>AB | 50<br>20                     | 304,000                              | 152,000                                  | 98<br>42                        |
| Scotia Place) <sup>(3)</sup><br>301 Laurier Avenue            | Ottawa               | ON       | 50                           | 610,000<br>26,000                    | 122,000                                  | 42                              |
|   | Ottawa               | ON       | 100                          | ,                                    | 13,000                                   | 19                              |
| 525 Coventry<br>Green Valley Office Park <sup>(3)</sup>       | Ottawa               | ON       | 100                          | 42,500<br>123,000                    | 42,500<br>123,000                        | 63                              |
| Heritage Place <sup>(3)</sup>                                 | Ottawa               | ON       | 50                           | 217,000                              | 123,000                                  | 77                              |
| St. Laurent Business<br>Centre <sup>(3)</sup>                 | Ottawa               | ON       | 100                          | 89,500                               | 89,500                                   | 54                              |
| Standard Life <sup>(3)</sup>                                  | Ottawa               | ON       | 50                           | 378,000                              | 189,000                                  | 97                              |
| Time Square <sup>(3)</sup>                                    | Ottawa               | ON       | 100                          | 112,000                              | 112,000                                  | 42                              |
| 200 Yorkland <sup>(3)</sup>                                   | Toronto              | ON       | 100                          | 150,500                              | 150,500                                  | 74                              |
| 77 Bloor Street West <sup>(3) (4)(5)</sup>                    | Toronto              | ON       | 50                           | 396,000                              | 198,000                                  | 95                              |
| Place Innovation  | Saint-Laurent        | QC       | 50                           | 896,000                              | 448,000                                  | 93                              |
| TOTAL OFFICE  |                      |          |                              | 5,072,500                            | 3,405,000                                | 86                              |

Notes:

(1) These figures represent the aggregate net leasable area for the Property and are rounded to the nearest 500 square feet. Where a Property has more than one use, the figure includes the net leasable area for all uses.

(2) Occupancy figures are based on net leasable area as at December 31, 2021; and exclude certain area that is either held for or under development.

(3) BOMA BEST Sustainable Building

(4) LEED® Certified

(5) WiredScore

(6) Energy Star Certification

#### **DESCRIPTION OF THE PROPERTIES**

#### **RETAIL PROPERTIES**

#### **British Columbia**

#### 526 - 562 Clarke Road, Coquitlam, British Columbia ("Burquitlam Plaza")

Burquitlam Plaza is a neighbourhood strip shopping centre built in 1960, with an expansion completed in 1980. The plaza is situated on a 7.98 acre irregular site on the northeast corner of Clarke Road and Smith Avenue. There are 387 parking spaces at this property. The property is located at a BC Transit LRT station. The Company has begun the planning and zoning process to redevelop Burquitlam Plaza into a mixed-use, residential community

#### 3055 Massey Drive, Prince George, British Columbia ("Pine Centre Mall")

Pine Centre Mall is a single-storey enclosed regional shopping centre. The shopping centre was built in 1974, renovated and expanded in 2008 and recently added Winners/HomeSense as a new format anchor, coupled with a strong and diversified tenant mix which also includes SportChek and Shoppers Drug Mart. The property is currently under development to include a new 38,000 square foot grocery format anchor (Save on Foods), scheduled to open in 2023. The property is situated on a 39.8 acre site and provides parking for 2,350 vehicles. Pine Centre Mall is a certified Gold BOMA BEST Sustainable Building.

#### 3601 - 3675 Shelbourne Street, Victoria, British Columbia ("Shelbourne Plaza")

Shelbourne Plaza is single-storey neighbourhood shopping centre with two freestanding pads. It is on a 5.13 acre irregular site on the southeast corner of Shelbourne Street and Cedar Hill Cross Road, north of downtown Victoria. There are 260 parking spaces on site. Construction of the plaza was completed in 1960 and expansions and renovations were completed in 1986, 1988 and 2002.

#### Alberta

#### 2700 Main Street South West, Airdrie, Alberta ("Airdrie Co-op Centre")

Airdrie Co-op Centre features good visibility from the Deerfoot Trail. It is anchored by a 44,811 square foot Co-op Grocery Store and is situated on 7.54 acres and provides parking for 376 vehicles. The building was constructed in 2000 and further intensified in 2016.

#### 2649 Main Street South West, Airdrie, Alberta ("2649 Main Street S")

2649 Main Street S is part of a retail complex located in Airdrie, just west of the Deerfoot Trail and south of Yankee Valley Road. It is anchored by a 40,000 square foot Peavey Mart and is situated on 4.82 acres and is able to accommodate parking for 123 cars. The building was constructed in 2000.

#### 5 - 33 and 6 - 88 Heritage Gate South East, Calgary, Alberta ("Heritage Towne Centre")

Heritage Towne Centre is a retail complex situated on a 15 acre site located on Heritage Drive South East, just west of the Deerfoot Trail. The site provides for parking of 860 cars. The property was developed in 2002. The centre is anchored by Ashley Furniture and is currently under development to accommodate Team Town Sports (34,000 square feet) in the former Home Outfitters premises. The adjacent parcel of land was acquired by Costco, on which they have constructed a 148,000 square foot store to service the South Calgary market.

#### 11801 100th Street, Grande Prairie, Alberta ("Prairie Mall")

Prairie Mall is a market dominant, single-level enclosed full-scale regional shopping centre located in Grande Prairie, Alberta constructed in 1974 and renovated and expanded over time. The Property is the primary fashion shopping destination in Grande Prairie. The mall is anchored by Marshalls, Urban Planet, Ardene, Shoppers Drug Mart and Dollarama. Prairie Mall is a certified BOMA BEST Sustainable Building.

#### 4747 67th Street, Red Deer, Alberta ("Parkland Mall")

Parkland Mall is a single-level enclosed full-scale regional shopping centre, anchored by Wal-Mart, a 75,000 square foot GoodLife Fitness/Fit for Less and 23,500 Winners. The property was constructed in 1970 and renovated and expanded over time. The mall fronts the main north-south thoroughfare through the city and is situated on 37.3 acres. It has approximately 2,500 parking stalls. Parkland Mall is a certified BOMA BEST Sustainable Building.

#### Saskatchewan

#### 3510 - 8th Street East, Saskatoon, Saskatchewan ("The Centre")

The Centre is the largest suburban shopping centre in Saskatoon. The property was constructed in 1968, renovated in 1995 and recently completed its most recent wholesale cosmetic renovation in 2019. The existing facility was created by linking together two previously separated shopping centres. It contains 96 stores and has a parking capacity of 3,000 spaces. The property is located at the intersection of Eighth Street (a major east/west arterial route through Saskatoon) and Circle Drive, a ring road that surrounds most of the city. The mall is anchored by Co-op Grocery, GoodLife Fitness, Cineplex, Best Buy, SportChek, Ardene and Shoppers Drug Mart. The Centre is a certified Gold BOMA BEST Sustainable Building.

#### Manitoba

### 1570 - 18th Street, Brandon, Manitoba ("Shoppers Mall")

Shoppers Mall is located on a 30 acre site at the intersection of 18th Street and Richmond Avenue. The property was constructed in 1971 and renovated and expanded over time. This one-storey enclosed full-scale regional shopping centre is considered to be the dominant retail centre in the city of Brandon. The major tenants are Sobeys, GoodLife, Shoppers Drug Mart, SportChek and Capitol Theatre. Shoppers Mall is a certified Gold BOMA BEST Sustainable Building.

#### 3900 Grant Avenue, Winnipeg, Manitoba ("Charleswood Centre")

Charleswood Centre was originally constructed in 1982 and redeveloped into a neighbourhood shopping centre in 2005. The property is located at the intersection of Grant Avenue and Haney Street. The major tenant is Safeway. Charleswood Centre is a is a certified BOMA BEST Sustainable Building.

#### 35 Lakewood Boulevard, Winnipeg, Manitoba ("Southdale Centre")

Southdale Centre is located on the Trans-Canada Highway at Lakewood Boulevard and consists of a strip centre and five stand-alone buildings. The Trust owns a 100% leasehold interest in the land lease, which expires in 2064. The centre is anchored by Walmart. Southdale Centre is a is a certified BOMA BEST Sustainable Building.

#### Ontario

#### 15400 Bayview Avenue, Aurora, Ontario ("Aurora Centre")

Aurora Centre is a single-storey, community shopping centre, located on 26 acres of land in Aurora, which was constructed in 1996 and 1997, 2005, 2009 and with 15,000 square feet recently added in 2017. The centre is anchored by Sobeys, Canadian Tire and a Cineplex multi-screen theatre and has a stand-alone GoodLife and PetSmart. There is further expansion potential on the site.

#### 355 Hespeler Road, Cambridge, Ontario ("Cambridge Centre")

The retail centre is designated as the major regional shopping centre for the city of Cambridge and was originally constructed in 1973. In 2002, the Trust completed a major expansion which included a 140,000 square foot anchor space, a 40,000 square foot skating rink, and 100,000 square feet of additional retail, entertainment and service area. It has recently undergone a substantial redevelopment of its former Target Canada premises (2018) to house multiple large format tenancies. Today, Cambridge Centre includes over 145 stores and services. It is anchored by The Bay, Kingpin Cambridge, Galaxy Cinemas, SportChek, Marshalls, Indigo and Mark's. This property is located on Highway 24 (Hespeler Road) just

south of Highway 401, in the heart of Cambridge. The centre has 3,300 parking spaces. Cambridge Centre is a certified Platinum BOMA BEST Sustainable Building.

#### 457 Hazeldean Road, Kanata, Ontario ("Market Square")

Market Square is a single-storey, neighbourhood shopping centre located on 7.3 acres of land in Kanata. The neighbourhood centre, built in 1998, was expanded in 2004, 2005 and 2018. It is anchored by Farm Boy. The site contains 345 parking spaces.

#### 1891 Rathburn Road East, Mississauga, Ontario ("Kingsbury Centre")

Kingsbury Centre is a single-storey, neighbourhood shopping centre located in Mississauga, which was constructed in 1982. The 6.11 acre site is irregularly shaped and has frontage of 540 feet on Rathburn Road in a residential neighbourhood. Rathburn Road is a major east/west arterial road between Eglinton Avenue and Burnhamthorpe Road. The plaza is 1.5 kilometres east of Dixie Road and three kilometres west of Highway 427. The plaza is anchored by Longo's, a 30,000 square foot supermarket store. The site offers 359 parking spaces.

#### 1384 - 1427 Carling Avenue, Ottawa, Ontario ("Hampton Park Plaza")

Hampton Park Plaza is a two-storey community shopping centre, which was opened in 1961 and renovated in 1992. The property is located at the intersection of Kirkwood Avenue and Carling Avenue, in the western portion of the City of Ottawa, with visibility from the Queensway, a main east/west thoroughfare. Hampton Park Plaza contains 30 stores and services, including Food Basics. The site is 6.01 acres.

#### 1200 St. Laurent Boulevard, Ottawa, Ontario ("St. Laurent")

St. Laurent Centre is the dominant retail facility located in the eastern part of the City of Ottawa. Originally constructed in 1967, it was expanded in 1979, and further expanded in 1991. In addition, significant restorations occurred in 1997, 1998, 2003 and 2015. The site is 43 acres. St. Laurent has 200 stores and a parking capacity of 4,000 spaces. Major tenants include The Hudson's Bay, SportChek and GoodLife Fitness. The centre serves as a major stop for the Ottawa/Carlton public transit route, which is linked directly to the centre through underground and street level connections. The public transit route has also been recently upgraded to a light rapid transit (LRT) line. St. Laurent is a is a certified Platinum BOMA BEST Sustainable Building

#### 7600 Weston Road, Vaughan, Ontario ("Woodbridge Square")

Constructed in 1989 and renovated over time, Woodbridge Square is located at the intersection of Weston Road and Highway 7 in the heart of the City of Vaughan, which is just north of the City of Toronto. Woodbridge Square consists of 10 acres. The centre has 30 stores and is anchored by a Nations Fresh Foods grocery store.

#### INDUSTRIAL PROPERTIES

#### Ontario

#### 1875 Leslie Street, Toronto, Ontario ("1875 Leslie")

1875 Leslie is a one-storey multi-tenant building containing retail/industrial space. Located in the North York area of Toronto, it was constructed in 1962 and retrofitted in 1993. The building is on a 3.13 acre rectangular site located on the east side of Leslie Street north of York Mills Road.

#### 2041-2051 McCowan Road, Toronto, Ontario ("2041-2051 McCowan")

This property consists of three multi-tenant industrial buildings constructed in 1977. The property is located in Scarborough on 16.24 acres. One building includes a partial two-storey office component totalling 15,000 square feet..

#### 279 Yorkland Boulevard, Toronto, Ontario ("279 Yorkland")

279 Yorkland is a one-storey single-tenant industrial building in the North York area of Toronto, constructed in 1967. The building is on a 1.64 acre rectangular site on the north side of Yorkland Boulevard just west of the Yorkland Boulevard and Consumers Road intersection in the Consumers Road Business Park. The zoning for the property permits redevelopment for office use at a density of 1.5 times coverage.

#### 285 Yorkland Boulevard, Toronto, Ontario ("285 Yorkland")

285 Yorkland is a one-storey single-tenant building containing industrial/office space in the North York area of Toronto. The building, constructed in 1973, is situated on a 1.53 acre rectangular site on the north side of Yorkland Boulevard just west of the intersection of Yorkland Boulevard and Consumers Road in the Consumers Road Business Park.

#### **OFFICE PROPERTIES**

#### **British Columbia**

#### 111 Dunsmuir Street, Vancouver, British Columbia ("111 Dunsmuir")

111 Dunsmuir is a 13-storey Class A office tower located on Dunsmuir Street between Cambie Street and Beatty Street in downtown Vancouver. The building sits on a 1.06 acre site and has a three level underground parking garage with 242 parking spaces. The building was constructed in 1994, and has highly sought after views of surrounding water and mountains and excellent access to public transportation. transit. 111 Dunsmuir is a Gold BOMA BEST Sustainable Building and Energy Star Certified building.

#### 865 Hornby Street, Vancouver, British Columbia ("Chancery Place")

The property was constructed in 1982. It is located in downtown Vancouver, on the northwest corner of Hornby and Smithe Streets across from the Provincial Law Courts. This central location is within two blocks of both north-south transportation arteries (Burrard and Granville Streets) and Georgia Street, the major east-west arterial. This site is approximately 0.64 acres. Chancery Place is a 13-storey office tower fully leased to Her Majesty the Queen as represented by the Ministry of Labor and Citizens' Services for British Columbia, and podium with 22,000 square feet of retail. It has 4 floors of underground parking providing 235 stalls in which 38 stalls are reserved for residents of the adjacent apartment tower. Chancery Place is a certified Gold BOMA BEST Sustainable Building.

#### 4000 Seymour Place, Victoria, British Columbia ("Seymour Place")

The property is improved with a four-storey office building built in 1983. It is situated on 11.7 acres north of downtown Victoria on the Blanchard Street corridor. The current site zoning allows for an additional 418,000 square feet of development which can include uses such as office, apartment, medical services, congregate housing and Assembly uses. The property currently has 595 surface parking stalls and the building is 100% occupied by Her Majesty the Queen as represented by the Ministry of Labor and Citizens' Services for British Columbia.

#### Alberta

#### 505 3rd Street South West, Calgary, Alberta ("505 3rd Street SW")

505 3rd Street SW is a 18-storey office building located in the downtown core in Calgary. The building is situated on a 0.32 acre corner rectangular site with frontage on 5th Avenue South West and 3rd Street South West. 5th Avenue South West is one of the main eastbound routes through the downtown core. The building is close to Calgary's premier commercial buildings and takes full advantage of the city's downtown elevated Plus 15 walkway system, with existing bridges connected to the east and north end. Calgary's rapid transit system is located near the site. There are two levels of underground parking with 47 heated spaces. 505 3rd Street SW is a Silver BOMA BEST Sustainable Building and Energy Star Certified building.

#### 7315 8th Street North East, Calgary, Alberta ("7315 8th Street NE")

7315-8th Street NE is a single-tenant, two-storey office building constructed in 1999. It is located in the Deerfoot Business Park in northeast Calgary, just southwest of the Calgary International Airport. The building is situated on a 1.94 acre site and features a fully finished basement including storage area and a fitness centre. There are 72 surface parking spaces. 7315 8<sup>th</sup> Street NE is a Silver BOMA BEST Sustainable Building.

#### 239 8th Avenue South West, Calgary, Alberta ("National Bank Building")

The building is a three-storey banking services building located in downtown Calgary, and serves as the main office for National Bank's private banking division. It is situated on a 0.45 acre rectangular site at the corner of 2nd Street South West and 8th Avenue South West. The location is a high profile corner on the Stephen Avenue Mall (8th Avenue), the major public pedestrian corridor in downtown Calgary. Major office/retail complexes in the vicinity include Bankers Hall, Scotia Centre and Toronto Dominion Square. Parking is provided for 36 cars in one level of underground parking.

7777 10th Street NE/7640-7686 8th Street NE/7645-7671 10th Street NE, Calgary, Alberta ("Centre 810")

Centre 810 is a three building, single-storey multi-tenant office complex located in the Deerfoot Business Park. The buildings are situated on 6.3 acres and feature parking for 263 vehicles. The building was constructed in 2002. Centre 810 is a Silver BOMA BEST Sustainable Building.

#### 540 12th Street South West, Calgary, Alberta ("Citadel West")

Citadel West is a seven-storey office building located within the beltline district of Calgary, Alberta. The property is situated on a 0.28 acre rectangular site and features 76 parking spaces. The building was constructed in 2006.

#### 7326 10th Street North East, Calgary, Alberta ("Deerport Centre")

The Deerport Centre is located on the west side of the Deerfoot Business Park. The three-storey, multitenant office building is situated on 3.3 acres and provides for surface parking of 152 cars and underground parking for 36 cars. The Deerport Centre was constructed in 1999. Deerport Centre is a certified Silver BOMA BEST Sustainable Building.

#### 7575 8th Street North East, Calgary, Alberta ("Duncan Building")

The Duncan Building is located in the Deerfoot Business Park immediately adjacent to 7315-8th Street NE. This three-storey office building was built in 2001 and is 100% occupied by Her Majesty the Queen as represented by the Ministry of Public Works and Government Service. It is situated on 3.63 acres and features 245 stalls of surface parking and 34 underground stalls.

#### 207 and 215 9th Avenue South West, Alberta ("207 and 215 9th Avenue SW")

207 and 215 9th Avenue SW is located in the Central Business District of downtown Calgary. This Class A office complex comprises two office towers with 619,000 square feet of gross leasable office area, 379 parking spaces and 17,500 square feet of prime retail space. Both office towers are 100% leased to Obsidian Energy Ltd. (previously known as Penn West Petroleum Ltd.) under a long term lease with a remaining term of approximately 4 years. The building is close to Calgary's premier commercial buildings and is expected to take full advantage of the city's downtown elevated Plus 15 walkway system, with the newly constructed bridge. 207 and 215 9th Avenue SW is a Gold BOMA BEST Sustainable Building and is an Energy Star certified and Gold WiredScore building.

#### 9945 108 Street North West, Edmonton, Alberta ("Petroleum Plaza")

Petroleum Plaza consists of two 13-storey towers. The two towers are connected by a retail podium at grade and are situated on a 1.38 acre site located in the government district of downtown Edmonton. The office portion of approximately 300,000 square feet is 100 percent leased to the Province of Alberta, and is

one of the most prominent buildings in the government sector. Petroleum Plaza is a Platinum BOMA BEST Sustainable Building.

#### 10060 Jasper Avenue, Edmonton, Alberta ("Rice Howard Place" (formerly Scotia Place))

Rice Howard Place office building is located in the core of downtown Edmonton on Jasper Avenue, the main east/west corridor, and 101 Street, a main north/south corridor. It comprises one 21-storey office tower, one 28-storey office tower and ancillary ground and concourse level retail space with an aggregate of 566,00 square feet of leasable area. The building is situated on a 0.90 acre irregular site. Rice Howard Place has direct access to Central LRT Station with strategic connections to all legs of the LRT system. and is also tied into the City's Plus 15 system with a pedway bridge link to Commerce Place. Rice Howard Place was constructed in phases with Phase I completed in 1982, and Phase II completed in 1983. The Complex has numerous amenities including conference centre, fitness facility, and bicycle servicing facility. A comprehensive curtain wall re-glazing and entrance modernization project was completed in 2018 giving the office building a contemporary and timeless look. The Rice Howard Place office building forms part of the larger Rice Howard Place complex, 10050 Jasper Avenue was acquired from Scotia Bank in 2021, and consists of 44,352 square feet of leasable area located on the main floor, mezzanine and concourse levels. The Rice Howard Place Co-owners' agreement dated October 31, 1988, outlines the responsibility for the day-to-day operations of the complex, including the two level 318 space parkade (under all three properties). Revenue and cost sharing between the parties is as outlined in the agreement. The Trust has a right of first refusal on the sale by the one remaining other Co-owner of their interest in the complex. Rice Howard Place is LEED Silver certified (pending) and a Platinum BOMA BEST Sustainable Building.

#### Ontario

#### 301 Laurier Avenue, Ottawa, Ontario ("301 Laurier Avenue")

301 Laurier Avenue is a five-storey downtown office building with ground floor retail. The building was constructed in 1945. It is very well located at the corner of Laurier Avenue West and Bank Street in the CBD. The property adjoins the Standard Life Centre and its strategic acquisition completes the "Phase III development/redevelopment site" by adding a corner location and full block frontage along Bank Street.

#### 525 Coventry Road, Ottawa, Ontario ("525 Coventry")

525 Coventry is a single-storey building that is fully leased to Assent Compliance. The building has been significantly renovated as part of the lease renewal with Assent effective January 2021. It is located acress from St. Laurent Shopping Centre and forms part of the St. Laurent Shopping Centre long term master plan.

#### 955 Green Valley Crescent & 1101 Prince of Wales Drive, Ottawa, Ontario ("Green Valley Office Park")

Green Valley Office Park consists of two Class B multi-tenant office buildings. One building is two-storey and the other is three storeys. There is underground, deck and surface parking. The development is located in suburban Ottawa on Prince of Wales Drive, near the intersection of Heron Road. The buildings were built in 1985 and 1987 on 4.35 acres. Green Valley Office Park is a Silver BOMA BEST Sustainable Building.

#### 155 Queen Street, Ottawa, Ontario ("Heritage Place")

Heritage Place is a 14-storey downtown, Class A office building (155 Queen Street), approximately 33,000 square feet of retail premises along Sparks and O'Connor Streets and underground parking. It is located in the Parliamentary Precinct and incorporates a new LRT station at the corner of Queen and O'Connor Streets. Heritage Place is a Gold BOMA BEST Sustainable Building.

#### 1400 St. Laurent Boulevard, Ottawa, Ontario ("St. Laurent Business Centre")

The St. Laurent Business Centre possesses excellent exposure as it is located immediately along the Highway 417, forms part of the St. Laurent Shopping Centre and is in very close proximity to the new LRT station. It is a six-storey, multi-tenant office building that was constructed in 1985. St. Laurent Business Centre is a Silver BOMA BEST Sustainable Building.

#### 280 Slater Street, 333 Laurier Place, 132-148/152-160 Bank Street, Ottawa, Ontario ("Standard Life")

Standard Life consists of two ten-storey interconnected downtown Class A office towers (333 Laurier Avenue and 280 Slater Street) and is essentially fully leased to the Federal Government. It was constructed in 1990-1992. It features underground parking garage and also includes approximately one acre of redevelopment land fronting on Bank Street. Standard Life is a Silver BOMA BEST Sustainable Building.

#### 47 Clarence Street, Ottawa, Ontario ("Time Square")

Time Square is a multi-tenant, office/office complex located at 47 Clarence Street, between Parent Street and Murray Street, in the Byward Market neighbourhood of central Ottawa. It consists of largely street front retail on the ground floor, a large central atrium and office space on the upper floors and an underground parking garage. The building was originally constructed in 1983. Time Square is a Silver BOMA BEST Sustainable Building.

#### 200 Yorkland Boulevard, Toronto, Ontario ("200 Yorkland")

200 Yorkland is an 11-storey multi-tenant suburban office building located in North York area of Toronto. The building is situated on a 2.33 acre rectangular site with frontage on Yorkland Boulevard in the Consumers Road Business Park, at the northeast quadrant of Highway 401 and the Don Valley Parkway (Highway 404). 200 Yorkland was developed in 1991and includes a three level exterior parkade linked by a covered walkway. 200 Yorkland is a Gold BOMA BEST Sustainable Building.

#### 77 Bloor Street West, Toronto, Ontario ("77 Bloor Street West")

77 Bloor Street West is a 21-storey Class A, multi-tenanted office building located on the prominent southwest corner of Bloor Street West at Bay Street in Toronto. The building contains underground parking. TD Bank is the largest tenant occupying approximately 42% of the total size of the building . 77 Bloor Street West was built in 1969, and has gone through a major retrofit in 2013. 77 Bloor Street West is LEED Gold certified , a Platinum BOMA BEST Sustainable Building and is Gold WireScore certified.

#### Quebec

## 2311/2341/2351 Alfred-Nobel Boulevard, and 7055 Alexander-Fleming Street, Technoparc Montreal, St. Laurent, Quebec ("Place Innovation")

Place Innovation is an interconnected Class A suburban office complex situated on 122 acres (including 56 acres of separately tilted vacant parcels). The property is located in Technoparc, one of the country's most recognized business parks for its focus on technology, research and development. Built late 1990's/early 2000's, Place Innovation provides for state-of-the-art office/flex accommodations, with numerous on-site amenities. Bombardier is the main tenant and leases over 50% of the total leasable area. An LRT station is being added on Place Innovation lands and this LRT project (REM) is expected to be functional in 2026/27.

#### **APPENDIX B**

| Revenue from real estate properties\$242,629\$241,440\$253,764\$273,074Net operating income122,199122,129123,778149,961 | \$276,473   |
|---|-------------|
| Net operating income 122,129 123,778 149,961  | 450.070     |
|   | 152,078     |
| Fair value losses on real estate properties (148,977) (60,974) (419,766) (73,850)                                       | (18,602)    |
| Net (loss)/income (86,097) 4,885 (357,419) 14,840   | 73,015      |
| Funds from operations 1 66,823 68,944 66,924 90,894   | 94,992      |
| Adjusted funds from operations <sup>1, 4</sup> 42,721 51,488 51,564 66,063  | 69,394      |
| Net (loss)/income – basic (\$1.34) \$0.08 (\$5.75) \$0.24   | \$1.20      |
| Net (loss)/income – diluted (\$1.34) \$0.08 (\$5.75) \$0.24   | \$1.12      |
| Funds from operations – basic 1 \$1.04 \$1.07 \$1.08 \$1.50   | \$1.56      |
| Funds from operations – diluted 1 \$0.89 \$1.05 \$1.06 \$1.43   | \$1.48      |
| Adjusted funds from operations – basic <sup>1,4</sup> \$0.67 \$0.80 \$0.83 \$1.09                                       | \$1.14      |
| Adjusted funds from operations – diluted <sup>1,4</sup> \$0.60 \$0.80 \$0.83 \$1.07                                     | \$1.12      |
| Distributions per unit \$0.24 \$0.375 \$0.64 \$0.96   | \$0.96      |
| Payout ratio – Adjusted funds from operations 135.8%46.9%77.1%88.1%   | 84.2%       |
| Payout ratio – Adjusted funds from operations<br>_(excluding special distribution)135.8%32.5%77.1%88.1%                 | 84.2%       |
| Weighted average number of units as at year-end<br>(in thousands)   |             |
| Basic <b>64,178</b> 64,141 62,108 60,711  | 60,705      |
| Balance sheets  |             |
| Total assets \$2,376,187 \$2,493,942 \$2,557,733 \$2,937,341  | \$2,978,573 |
| Total gross debt \$1,304,522 \$1,357,679 \$1,352,545  | \$1,349,724 |
| Total equity \$1,050,828 \$1,151,988 \$1,157,658 \$1,537,468  | \$1,580,414 |
| Gross leasable area as at year-end (in thousands of square feet) <sup>2</sup>   |             |
| Retail <b>4,478</b> 4,567 4,642 4,778   | 4,629       |
| Office <b>3,253</b> 3,252 3,240 3,240   | 3,240       |
| Industrial <b>293</b> 292 292   | 534         |
| Total 8,024 8,112 8,174 8,310   | 8,403       |
| Occupancy as at year-end (%) <sup>3</sup>   |             |
| Retail <b>94.5%</b> 94.2% 94.6% 95.1%   | 94.7%       |
| Office <b>86.1%</b> 86.7% 88.7% 91.6%   | 92.9%       |
| Industrial 86.1% 95.1% 93.3% 90.7%  | 91.7%       |
| Total 90.6% 91.0% 92.1% 93.5%   | 93.8%       |

#### SUMMARY OF SELECTED ANNUAL INFORMATION

1. The following represents a non-GAAP financial measure/ratio that does not have any standardized meaning prescribed by IFRS and is not necessarily comparable to similar measures presented by other reporting issuers in similar or different industries. This measure should be considered as supplemental in nature and not as substitutes for related financial information prepared in accordance with IFRS. Additional information on this non-GAAP financial measure/ratio can be found under the section Part I, "Specified Financial Measures".

2. Excludes equity-accounted investment.

3. Excludes properties held for sale, area either held for, or under, development and equity-accounted investment.

4. The Trust uses normalized productive capacity maintenance expenditures to calculate adjusted funds from operations

# APPENDIX C

### SUMMARY OF DECLARATION OF TRUST

The following is a general synopsis of the provisions of the amended and restated Declaration of Trust. This summary is qualified in its entirety by the full text of such attributes contained in the Amended and Restated Declaration of Trust as of February 17, 2021 as amended on May 5, 2021.

The assets of the Trust may be invested only in accordance with the following Investment Restrictions:

- (a) The Trust shall focus its acquisition activities primarily on income-producing office, industrial, retail, and mixed use properties, but may acquire other income producing real estate, including, without limitation, residential apartment buildings;
- (b) The Trust may not acquire, or otherwise invest in, an interest in real property if, after giving effect to the proposed acquisition or investment, the cost to the Trust of the property or investment (net of the amount of acquisition debt) will exceed 15% of the gross book value (as defined below). This restriction does not apply to the investment by the Trust redevelopment of Burquitlam Plaza at 526-562 Clarke Road, Coquitlam, British Columbia, or the acquisition by the Trust of an interest or interests in a joint venture corporation or other entity in which, before and at the date of acquisition, the Trust holds an interest;
- (c) Notwithstanding anything else contained in the Declaration of Trust, the Trust may not make any investment, take any action or omit to take any action that would result in units not being units of a "mutual fund trust" at all times within the meaning of the Canadian Income Tax Act, as amended (the "Tax Act"); that would result in units being disqualified for investment by registered retirement savings plans, registered retirement income funds or deferred profit sharing plans; that would result in the Trust being liable under the Tax Act to pay tax as a result of holdings by the Trust of foreign property as defined in the Tax Act; that would result in units being foreign property for the purpose of the Tax Act; or that would result in the Trust paying tax under Part XI of the Tax Act for exceeding certain investment limits or for any other reason;
- (d) The Trust may invest in real property through a joint venture;
- (e) Except for temporary investments held in cash, deposits with a Canadian chartered bank or trust company registered under the laws of a province of Canada, short-term receivables (including, without limitation, some or all of the receivables under any agreement relating to the issuance of units by way of instalment receipts), debt securities issued or guaranteed by the Government of Canada or a province thereof or by the United States of America or a state thereof, or money market instruments of, or guaranteed by, a Canadian bank listed on Schedule I to the Bank Act (Canada) maturing within one year from the date of issue, the Trust may not hold securities other than securities of a joint venture corporation, or other entity, or a limited partnership as contemplated below, or an entity owned, directly or indirectly, by the Trust formed and operated solely for the purpose of holding real property or an interest therein or a joint venture entity, or some or all of the receivables under any agreement relating to the issuance of units by way of instalment receipts, provided that, notwithstanding anything contained in the Declaration of Trust to the contrary, the Trust may acquire securities of other Canadian real estate investment trusts;
- (f) Except as otherwise prohibited in the Declaration of Trust, the Trust may invest in interests (including fee ownership and leasehold interests) in income-producing real property in Canada and the United States;

- (g) The Trust may not invest in rights to or interests in mineral or other natural resources, including oil or gas, except as incidental to an investment in real property;
- (h) The Trust may not invest in operating businesses, other than an undertaking in which the Trust is permitted to engage under the Tax Act, or acquire interests in general partnerships or limited partnerships; provided that the Trust may invest in a limited partnership if:
  - (i) The limited partnership is formed and operated solely for the purpose of holding real property;
  - (ii) The Trust has received a legal opinion from its legal counsel to the effect that the investment (a) would not result in the Trust or any registered retirement savings plan, registered income fund or deferred profit sharing plan being liable under the Tax Act to pay tax imposed as a result of holdings by the Trust of foreign property as defined in the Tax Act, (b) would not disqualify the Trust as a "mutual fund trust" within the meaning of the Tax Act and (c) would not result in the Trust losing any status under the Tax Act that is otherwise beneficial to the Trust and its unitholders;
- (i) The Trust may not invest in raw land for development or in development properties except for properties which are appropriately zoned and serviced or are capable of being so zoned and serviced and which are either (a) existing properties with additional development potential or properties adjacent to existing properties of the Trust for the purpose of the renovation or expansion of existing facilities, or (b) intended for the development of new facilities which will be capital property of the Trust, provided that the aggregate estimated committed cost to complete the developments referred to in (b) may not exceed 10% of the gross book value (defined below); and if the estimated committed cost to complete the developments (as determined by the Trustees in their discretion) are in place for not less than 50% of the rentable area of such facilities. The development or redevelopment costs of Burquitlam Plaza at 526-562 Clark Road, Coquitlam, British Columbia are to be excluded from this restriction;
- (j) The Trust may invest in mortgages and mortgage bonds (including participating or convertible mortgages) where:
  - (i) The real property which is security therefore is income-producing real property which otherwise meets the investment restrictions set out in the Declaration of Trust;
  - The mortgage is the first mortgage registered on title to the real property which is security therefore (other than construction financing which is subsequently put in place on the property);
  - (iii) At the date of making a mortgage, the amount of the mortgage is not in excess of 75% of the market value of the property securing the mortgage and the mortgage has at least 1.2 times debt service coverage based on then current industry rates and amortization periods; and
  - (iv) The aggregate value of all investments of the Trust in these mortgages, after giving effect to the proposed investment, will not exceed 15% of the gross book value;
- (k) Subject to paragraph (c) above, the Trust may invest an amount (which, in the case of an amount invested to acquire real property, is the purchase price less the amount of any Indebtedness (as defined

below) assumed or incurred by the Trust and secured by a mortgage on such property) up to 15% of the gross book value in investments or transactions which do not comply with paragraphs (e), (i) and (j) above.

The Declaration of Trust provides that the operations and affairs of the Trust shall be conducted in accordance with the following Operating Policies:

- (a) The Trust may not purchase, sell, market or trade in currency or interest rate futures contracts otherwise than for hedging purposes where, for the purposes hereof, the term "hedging" shall have the meaning ascribed thereto by National Policy 39 (now National Instrument 81-102) adopted by the Canadian Securities Administrators, as amended from time to time;
- (b) Any written instrument creating an obligation which is or includes a lease, sub-lease or mortgage of the Trust, and any other written instrument which is, in the judgement of the Trustees or the Investment Committee (as defined below), a material obligation, must contain a provision or be subject to an acknowledgement to the effect that the obligation being created is not personally binding upon, and that resort shall not be had to, nor shall recourse or satisfaction be sought from, the private property of any of the Trustees, unitholders, annuitants under a plan of which a unitholder acts as a trustee or carrier, or officers, employees or agents of the Trust, but that only property of the Trust shall be bound; the Trust, however, is not required but will use commercially reasonable efforts in the circumstances to comply with this requirement in respect of existing material obligations assumed by the Trust upon the acquisition of real property;
- (c) Except for redevelopment, renovation or expansion of existing facilities and the development of new facilities as permitted under paragraph (i) of the Investment Restrictions above, the Trust may not engage in construction or development of real property except as necessary to maintain its real properties in good repair or to enhance the income-producing ability of properties in which the Trust has an interest;
- (d) Title to the Trust's real estate must be held by and registered in the name of the Trust, the Trustees or a corporation or other entity wholly-owned, directly or indirectly, by the Trust or jointly owned, directly or indirectly, by the Trust with joint venturers or, as applicable, a limited partnership in which the Trust is permitted to invest under the terms of the Investment Restrictions or by any other person of the Trustee's choosing, if the Trustees determine that title so held and registered is advantageous to the Trust and if the person holding title executes a declaration of trust or a nominee agreement acknowledging that legal title to the real property is held in trust for the benefit of the Trust;
- (e) The Trust may not, without the consent of the Investment Committee, lease or sublease to any person any real property, premises or space where that person and its affiliates would, after the contemplated lease or sublease, be leasing or subleasing real property, premises or space having a fair market value net of encumbrances in excess of 10% of the gross book value;
- (f) The Trust may not enter into any transaction involving the purchase of lands or land and improvements thereon and the leasing thereof back to the vendor where the fair market value, net of encumbrances of the property being leased to the vendor, together with all other property being leased by the Trust to the vendor and its affiliates, is in excess of 10% of the gross book value;
- (g) The limitations contained in paragraphs (e) and (f) above do not apply where a person to whom the lease or sublease is made is, or where the lease or sublease is guaranteed by, (i) the Government of Canada, the Government of the United States, any province of Canada, any state of the United States, any municipality in Canada or the United States, or any agency thereof; (ii) any corporation, the bonds

or debentures or other evidences of indebtedness for which are authorized as an investment for insurance companies pursuant to paragraph 86(1) (k) of the Canadian and British Insurance Companies Act in effect on December 31, 1991 or (ii) a Canadian chartered bank or a trust company registered under the laws of Canada or a province of Canada;

- (h) The Trust may not incur or assume any Indebtedness (excluding any Indebtedness secured against instalment receipts evidencing beneficial ownership of units) if, after giving effect to incurring or assuming the Indebtedness, the amount of all Indebtedness of the Trust would be more than 65% of the gross book value, unless a majority of the Trustees, in their discretion, determine that the maximum amount of Indebtedness shall be based on the appraised value of the assets of the Trust;
- (i) The Trust may not incur, assume or guarantee any Indebtedness under a mortgage by a corporation or other entity wholly owned, directly or indirectly, by the Trust or jointly-owned, directly or indirectly, by the Trust with joint venturers unless the mortgage, if granted by the Trust directly, would not cause the Trust to otherwise contravene its Investment Restrictions and Operating Policies;
- (j) The Trust must obtain and maintain at all times insurance coverage for liabilities of the Trust and the accidental loss of value of the assets of the Trust from risks, in amounts, with such insurers, and on such terms as the Trustees or the Investment Committee considers appropriate, taking into account all relevant factors, including the practices of owners of comparable properties;
- (k) No acquisition may be made nor any development undertaken unless and until the officers of the Trust have prepared and presented to the Investment Committee or the Trustees a written report containing their recommendation that the Trust make the investment together with a financial analysis of the estimated cost and projected return from the investment and such supplementary information and data (including, without limitation, underlying assumptions, proposed financing arrangements, leasing and economic and market data) as is reasonably necessary to the investment decision;
- (I) The Trust must conduct a Phase I environmental site assessment (or environmental audit) of each real property to be acquired by it and, if the Phase I environmental site assessment report recommends that further environmental assessments or investigations be conducted and the officers of the Trust, the Investment Committee or the Trustees consider it commercially reasonable to do so, the Trust must conduct such further environmental assessments, in each case by an independent and experienced environmental consultant, before any acquisition is made, the environmental site assessment must be satisfactory to the Investment Committee or the Trustees and any required remedial action plan shall be in place. When completed, remedial action must be subject to the review of independent and experienced environmental consultants and take into account accepted standards and practices of owners of comparable properties in the jurisdiction;
- (m) All new leases granted by the Trust must contain appropriate covenants from the lessees respecting environmental matters in accordance with the environmental policies of the Trust as determined by the Trustees or the Investment Committee from time to time;
- (n) The Trust must have an environmental management program (including policies and procedures) and diligently pursue its implementation including regular inspections (and if necessary or desirable, environmental site assessments) of its properties (including tenant space) to ensure compliance with all applicable environmental laws and regulations and the environmental policies and procedures adopted by the Trust;
- (o) The Trust must conduct its business in accordance with all applicable laws and regulations;

- (p) At no time may Indebtedness aggregating more than 15% of the gross book value (other than trade payables, accrued expenses and distributions payable) be at floating interest rates or have maturities of less than one year, not including Indebtedness with an original maturity of more than one year falling due within the next 12 months; and,
- (q) The Trust must not issue additional units unless the Trustees consider that, based upon the market price of the units prevailing at such time, the issuance of units would be expected to result in a yield to unitholders over the ensuing 24 month period which at least equals the current yield to unitholders.

Any reference above to investment in real property includes an investment in a joint venture arrangement, provided it does not constitute a partnership interest except as may be permitted by the Trust's aforementioned Investment Restrictions. For the purpose of the Investment Restrictions and Operating Policies, the assets, liabilities and transactions of a corporation wholly-owned or partially owned by the Trust will be deemed to be those of the Trust on a proportionate and consolidated basis. Notwithstanding anything referred to above, the Trust is not prohibited from holding any receivables due pursuant to any agreement relating to the issuance of units by way of instalment receipts.

The term "gross book value" means the book value of the assets of the Trust, plus the amount of accumulated amortization recorded in the books and records of the Trust calculated in accordance with generally accepted accounting principles ("GAAP"). The term "Indebtedness" means (without duplication) on a consolidated basis (i) any obligation of the Trust for borrowed money, (ii) any obligation of the Trust incurred in connection with the acquisition of property, assets or businesses, (iii) any obligation of the Trust issued or assumed as the deferred purchase price of property, (iv) any capital lease obligation of the Trust and (v) any obligation of the type referred to in clauses (i) through (iv) of another person, the payment of which the Trust has guaranteed or for which the Trust is responsible for or liable; provided that for the purposes of (i) through (iv), an obligation will constitute Indebtedness only to the extent that it would appear as a liability on the consolidated balance sheet of the Trust in accordance with GAAP, with one exception as set out in the February 19, 2004 Amendment to the Declaration of Trust. That exception is that subordinated convertible debentures issued prior to December 31, 2002 shall not constitute Indebtedness, except to the extent that such obligations would appear as liabilities on the balance sheet of the Trust in accordance with GAAP in effect on December 31, 2002. Obligations referred to in clauses (i) through (iii) exclude trade accounts payable, distributions payable to unitholders and accrued liabilities arising in the ordinary course of business.

Pursuant to the Declaration of Trust, all of the Investment Restrictions and many of the Operating Policies may be amended only with the approval of two-thirds of the votes cast by unitholders at a meeting called for such purpose. The balance of the Operating Policies may be amended upon the approval of a majority of the votes cast by unitholders at a meeting called for such purpose.

The Declaration of Trust restricts ownership of units by non-residents of Canada to beneficial ownership of not more than 49% of the units in total. If the transfer agent and registrar of the Trust or the Trustees determine that more than 49% of the units in total are held by non-residents, the transfer agent and registrar may send a notice to non-resident holders of units, chosen in inverse order to the order of acquisition or registration, or in such manner as the Trustees may consider equitable and practicable, requiring them to sell their units or a portion thereof.

Other provisions of the Declaration of Trust are described elsewhere in this Annual Information Form. The full Amended and Restated Declaration of Trust is available through SEDAR at <u>www.sedar.com</u> and on the Trust's website at <u>www.morguard.com</u>.

# APPENDIX D

### TERMS OF REFERENCE OF THE AUDIT COMMITTEE

#### 1. PURPOSE

The overall purpose of the Audit Committee (the "**Committee**") of Morguard Real Estate Investment Trust (the "**Trust**") is to monitor the Trust's system of internal financial controls, to evaluate and report on the integrity of the financial statements of the Trust, to enhance the independence of the Trust's external auditors and to oversee the financial reporting process of the Trust.

# 2. COMPOSITION, PROCEDURES AND ORGANIZATION

- 2.1 The Committee shall consist of at least three members of the Board of the Trust (the "**Board**"), each of whom shall be, in the determination of the Board, "independent" as that term is defined by National Instrument 52-110, as amended from time to time, and the majority of whom shall be resident Canadians. Each member shall complete and return to the Trust annually a questionnaire regarding the member's independence. The definition of "independent" is set out in Exhibit A hereto.
- 2.2 All members of the Committee shall be, in the determination of the Board, "financially literate" as that term is defined by National Instrument 52-110, and at least one member of the Committee must have, in the determination of the Board, "accounting or related financial expertise". The definition of "financially literate" is set out in Exhibit A hereto.
- 2.3 The Board, at its organizational meeting held in conjunction with each annual meeting of unitholders, shall appoint the members of the Committee for the ensuing year. The Board may at any time remove or replace any member of the Committee and may fill any vacancy in the Committee. Any member of the Committee ceasing to be a trustee of the Trust shall cease to be a member of the Committee.
- 2.4 Unless the Board shall have appointed a chair of the Committee, the members of the Committee shall elect a chair from among their number.
- 2.5 The Committee shall have access to such officers and employees of the Trust and to the Trust's external auditors and its legal counsel, and to such information respecting the Trust as it considers to be necessary or advisable in order to perform its duties.
- 2.6 Notice of every meeting shall be given to the external auditors, who shall, at the expense of the Trust, be entitled to attend and to be heard thereat.
- 2.7 Meetings of the Committee shall be conducted as follows:
  - (a) the Committee shall meet on a regular basis, at such times and at such locations as the chair of the Committee shall determine;
  - (b) the external auditors or any member of the Committee may call a meeting of the Committee;
  - (c) any trustee of the Trust may request the chair of the Committee to call a meeting of the Committee and may attend such meeting to inform the Committee of a specific

matter of concern to such trustee, and may participate in such meeting to the extent permitted by the chair of the Committee; and

- (d) the external auditors and management employees shall, when required by the Committee, attend any meeting of the Committee.
- 2.8 The external auditors shall be entitled to communicate directly with the chair of the Committee and may meet separately with the Committee. The Committee, through its chair, may contact directly any employee in the Trust as it deems necessary, and any employee may bring before the Committee any matter involving questionable, illegal or improper practices or transactions.
- 2.9 Compensation to members of the Committee shall be limited to trustee's fees, either in the form of cash or equity, and members shall not accept consulting, advisory or other compensatory fees from the Trust (other than as members of the Board and Board committee members).
- 2.10 The Committee is authorized, at the Trust's expense, to retain independent counsel and other advisors as it determines necessary to carry out its duties and to set their compensation.

## 3. DUTIES

- 3.1 The overall duties of the Committee shall be to:
  - (a) assist the Board in the discharge of its duties relating to the Trust's accounting policies and practices, reporting practices and internal controls;
  - (b) establish and maintain a direct line of communication with the Trust's external auditors and assess their performance;
  - (c) oversee the co-ordination of the activities of the external auditors;
  - (d) ensure that the management of the Trust has designed, implemented and is maintaining an effective system of internal controls;
  - (e) monitor the credibility and objectivity of the Trust's financial reports;
  - (f) report regularly to the Board on the fulfillment of the Committee's duties;
  - (g) assist the Board in the discharge of its duties relating to the Trust's compliance with legal and regulatory requirements; and
  - (h) assist the Board in the discharge of its duties relating to risk assessment and risk management.
- 3.2 The Committee shall be directly responsible for overseeing the work of the external auditors engaged for the purpose of preparing or issuing an audit report or performing other audit, review or attest services for the Trust, including the resolution of disagreements between management and the external auditors regarding financial reporting, and in carrying out such oversight the Committee's duties shall include:
  - (a) recommending to the Board a firm of external auditors to be nominated for the purpose of preparing or issuing an audit report or performing other audit, review or attest services for the Trust;

- (b) reviewing, where there is to be a change of external auditors, all issues related to the change, including the information to be included in the notice of change of auditor called for under National Instrument 51-102 -- *Continuous Disclosure Obligations* or any successor legislation ("NI 51-102"), and the planned steps for an orderly transition;
- (c) reviewing all reportable events, including disagreements, unresolved issues and consultations, as defined in NI 51-102 or any successor legislation, on a routine basis, whether or not there is to be a change of external auditor;
- (d) reviewing the engagement letters of the external auditors, both for auditing services and permitted non-audit services;
- (e) reviewing the performance, including the fee, scope and timing of the audit and other related services and any non-audit services provided by the external auditors;
- (f) reviewing and approving the nature of and fees for any non-audit services performed for the Trust by the external auditors and consider whether the nature and extent of such services could detract from the firm's independence in carrying out the audit function.
- (g) Review with the External Auditor annually their written statement regarding relationships and services which may affect the External Auditor's objectivity and independence;
- (h) At least annually, receive a report by the External Auditor describing the firms' internal quality control procedures and any material issues raised by the most recent internal quality control review of the local practice office or by any inquiry or investigation by governmental or professional authorities of the local practice office, within the preceding two years, and steps taken to address any such issues. The report shall also include any similar matters pertaining to offices other than the local practice office, to the extent the audit partner is aware of such matters;
- (i) Ensure the regular rotation of the lead partner and the reviewing partner to the extent required by law, and regularly consider whether or not there should be a change of the Trust's External Auditor;
- (j) With management, evaluate the performance of the External Auditor annually; and
- (k) Review and approve guidelines for the Trust's hiring of employees, partners and former employees and partners of the External Auditor and its predecessor.
- 3.3 The duties of the Committee as they relate to audits and financial reporting shall be to:
  - (a) review the audit plan with the external auditor and management;
  - (b) review with the external auditor and management any proposed changes in accounting policies, the presentation of the impact of significant risks and uncertainties, and key estimates and judgments of management that may in any such case be material to financial reporting;
  - (c) review the contents of the audit report;

- (d) question the external auditor and management regarding significant financial reporting issues discussed during the fiscal period and the method of resolution;
- (e) review the scope and quality of the audit work performed and the compensation therefore;
- (f) review the adequacy of the Trust's financial and auditing personnel;
- (g) review the co-operation received by the external auditor from the Trust's personnel during the audit, any problems encountered by the external auditors and any restrictions on the external auditor's work;
- (h) review the internal resources used;
- review the evaluation of internal controls by the internal auditor (or persons performing the internal audit function) and the external auditors, together with management's response to the recommendations, including subsequent follow-up of any identified weaknesses;
- review the appointments of the chief financial officer, internal auditor (or persons performing the internal audit function) and any key financial executives involved in the financial reporting process;
- (k) review and recommend to the Board for approval the Trust's annual audited financial statements and those of its subsidiaries in conjunction with the report of the external auditors thereon, and obtain an explanation from management of all significant variances between comparative reporting periods before release to the public;
- (I) review and approve the Trust's interim unaudited financial statements, and obtain an explanation from management of all significant variances between comparative reporting periods before release to the public;
- (m) establish a procedure for the receipt, retention and treatment of complaints regarding accounting, internal accounting controls or auditing matters and employees' confidential anonymous submission of concerns regarding accounting and auditing matters; and
- (n) review and recommend for approval the terms of reference for an internal auditor or internal audit function.
- 3.4 The duties of the Committee as they relate to accounting and disclosure policies and practices shall be to:
  - (a) review changes to accounting principles of the Canadian Institute of Chartered Accountants which would have a significant impact on the Trust's financial reporting as reported to the Committee by management and the external auditors;
  - (b) review the appropriateness of the accounting policies used in the preparation of the Trust's financial statements and consider recommendations for any material change to such policies;

- (c) review any actual or anticipated litigation or other contingent liabilities which could have material impact on the Trust's financial statements and the manner and adequacy of disclosure thereof;
- (d) review the status of income tax returns and potentially significant tax problems as reported to the Committee by management;
- (e) review any errors or omissions in the current or prior year's financial statements;
- (f) review and approve before their release all public disclosure documents containing audited or unaudited financial information, including all earnings, press releases, MD&A, prospectuses, annual reports to unitholders, annual information forms and management's discussion and analysis;
- (g) oversee and review all written financial information and earnings guidance provided to analysts and rating agencies; and
- (h) review the Certifications of chief executive officer and chief financial officer as to accuracy and completeness of the Trust's reports and filings with securities regulators.
- 3.5 The duties of the Committee as they relate to risk responsibilities shall be to:
  - (a) Receive presentations, regular reports and other information to understand the top and emerging risks to which the Trust is exposed; and
  - (b) Regularly review and evaluate the effectiveness of the TRUST's process for assessing significant risks or exposures and the steps that management has taken to minimize such risks and obtain management's reasonable assurance that the Trust's risk management policies for significant risks are being adhered to.
- 3.6 The other duties of the Committee shall include:
  - (a) reviewing any inquires, investigations or audits of a financial nature by governmental, regulatory or taxing authorities;
  - (b) formulating clear hiring policies for employees or former employees of the Trust's external auditors;
  - (c) reviewing annual operating and capital budgets;
  - (d) reviewing the funding and administration of the Trust's compensation plans;
  - (e) reviewing and reporting to the Board on difficulties and problems with regulatory agencies which are likely to have a significant financial impact;
  - (f) inquiring of management and the external auditors as to any activities that may be or may appear to be illegal or unethical;
  - (g) ensuring procedures are in place for the receipt, retention and treatment of complaints and employee concerns received regarding accounting or auditing matters and the confidential, anonymous submission by employees of the Trust of concerns regarding such;

- (h) reviewing the adequacy of the Trust's insurance program in covering property, casualty, environmental and other insurable risks;
- (i) reviewing managements system of risk management identification and mitigation; and
- (j) any other questions or matters referred to it by the Board.

# EXHIBIT A

## TO TERMS OF REFERENCE OF THE AUDIT COMMITTEE FOR DEFINITIONS

## Definitions.

**"Financially Literate**" means the ability to read and understand a set of financial statements that present a breadth and level of complexity of accounting issues that are generally comparable to the breadth and complexity of the issues that can reasonably be expected to be raised by the issuer's financial statements.

#### Meaning of "Independence"

- 1. A member of an audit committee is independent if the member has no direct or indirect material relationship with the Trust.
- 2. For the purposes of paragraph 1, a material relationship means a relationship which could, in the view of the Board, reasonably interfere with the exercise of a member's independent judgment.
- 3. Despite paragraph 2, the following persons are considered to have a material relationship with the Trust:
  - (a) a person who is, or whose immediate family member is, or at any time during the prescribed period has been, an officer or employee of the Trust, its parent, or of any of its subsidiary entities or affiliated entities;
  - (b) a person who is, or has been an affiliated entity of, a partner of, or employed by, a current or former internal or external auditor of the Trust, unless the prescribed period has elapsed since the person's relationship with the internal or external auditor, or the auditing relationship, has ended;
  - (c) a person whose immediate family member is, or has been, an affiliated entity of, a partner of, or employed in a professional capacity by, a current or former internal or external auditor of the Trust, unless the prescribed period has elapsed since the person's relationship with the internal or external auditor, or the auditing relationship, has ended;
  - (d) a person who is, or has been, or whose immediate family member is or has been, employed as an executive officer of an entity if any of the Trust current executives serve on the entity's compensation committee, unless the prescribed period has elapsed since the end of the service or employment;
  - (e) a person who accepts, or has accepted at any time during the prescribed period, directly or indirectly, any consulting, advisory or other compensatory fee from the Trust or any subsidiary entity of the Trust, other than as remuneration for acting in his or her capacity as a member of the Committee, the Board, or any other Board committee; and
  - (f) a person who is an affiliated entity of the Trust or any of its subsidiary entities.
- 4. For the purposes of paragraph 3, the prescribed period is the three year period ending immediately prior to the determination required by paragraph 3.
- 5. For the purposes of paragraphs 3(b) and 3(c), a partner does not include a limited partner whose interest in the internal or external auditor is limited to the receipt of fixed amounts of compensation

(including deferred compensation) for prior service with an internal or external auditor if the compensation is not contingent in any way or continued service.

- 6. For the purpose of paragraph 3(e), compensatory fees do not include the receipt of fixed amounts of compensation under a retirement plan (including deferred compensation) for prior service with the issuer if the compensation is not contingent in any way on continued service.
- 7. For the purposes of paragraph 3(e), the indirect acceptance by a person of any consulting, advisory or other compensatory fee includes acceptance of a fee by:
  - (a) an immediate family member, or
  - (b) a partner, member or executive officer of, or a person who occupies a similar position with, an entity that provides accounting, consulting, legal, investment banking or financial advisory services to the Trust or any subsidiary entity of the Trust, other than limited partners, nonmanaging members and those occupying similar positions who, in each case, have no active role in providing services to the Trust.